

# CARD MRI'S

journey to 5-8-40...



CARD Bank, Inc.  
ANNUAL REPORT  
2017





powered by  
**TECHNOLOGY**

**CARD Bank, Inc.**  
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# ABOUT THE COVER

Since its humble beginnings, CARD MRI has always been eager in utilizing human ingenuity in its mission to uplift the lives of Filipino women and to eradicate poverty in the country. Our purposive journey together with technology can be traced back to our use of an old and battered typewriter and since then we have continued to integrate more and more innovations in our work and services.

We at CARD Bank, as member institution of CARD MRI, is also taking our part in transforming our processes as reflected by our two covers. Our clients before have to be physically present to successfully do their business transactions with us, but with our mobile banking application today, our clients can process their transactions even at home.

We will continue to become passionate in transforming ourselves to adapt to the overwhelming technological changes that are affecting our daily lives and the world around us. It may be a challenging year ahead but we will make sure that all these innovations we are taking are always inclusive and grounded to the needs of our member-clients. No one will be left behind in this journey, this we assure.



# VISION

CARD MRI is a world-class leader in microfinance and community-based social development undertakings that improves the quality of life of socially-and-economically challenged women and families towards nation building.

# MISSION

CARD MRI is committed to:

- Empower socially-and-economically challenged women and families through continuous access to financial, microinsurance, educational, livelihood, health and other capacity-building services that eventually transform them into responsible citizens for their community and the environment;
- Enable the women members to gain control and ownership of financial and social development institutions; and
- Partner with appropriate agencies, private institutions, and people and community organizations to facilitate achievement of mutual goals.



# *THE FUTURE OF* *BANKING IS INCLUSIVE*

CARD Bank, Inc. has been at the forefront of financial inclusion since it opened its doors in 1997. Before the words inclusion and accessibility became buzzwords, the institution has been living and promoting it. We reached out to the underserved areas of the country, developed products and services that would fit their needs, and established programs that would help them uplift their lives. We believe that true nation building takes place when every member of society is included in the development process.

When technological advancements emerged in the financial sector, we began to dream of marrying innovative platforms and our genuine hope of a brighter future for our members and their families.

## **PEOPLE FIRST, TECHNOLOGY SECOND**

The Core Banking System, konek2CARD, and the rest of the new systems we introduced in 2017 are not overnight ideas. These are products of our constant aspiration to give our clients the best products and services that will help them improve their lives. The innovations we have introduced through time are backed up by years of research and dialogues with our most important stakeholders – our members.

For us, technology is a platform that will take us where we want to be in five years. But, our members remain

to be the driving force of these innovations. CARD Bank, Inc. is committed to embrace these changes but keep the connection we have with our clients. We believe in the saying that, "If you focus on your customers and employees, the business results will follow."

### BRIGHTER FUTURE

Technology has presented us with the means to improve our services and reach out to more people who are unserved or do not have access to financial services. More than solidifying our position in the emerging market, what is important to us is that we broaden our impact to the sector that needs us most. CARD Bank, Inc., together with the rest of CARD MRI, is taking the initiative towards a brighter future for the Filipino people.

A brighter future means empowered families and stronger communities contributing to the growth of our nation. It means everybody has access to basic services, including financial programs. It means that those in far-flung areas or areas of conflict are not left behind as the rest of the country moves forward. CARD Bank, Inc. is excited to see this future and we are working on our share to make this happen.

*Jaime Alip*  
**Dr. Jaime Aristotle B. Alip**  
 Chairperson





# SHAPING THE FUTURE OF BANKING

**MARIVIC M. AUSTRIA**

President and CEO

Over the past 10 years, technology has taken center stage in the banking industry, driving groundbreaking changes that redefine the core of its foundation. From commercial banking to online payments, technological advancements drove unprecedented efficiency in the financial sector. Today, the banking industry continuously prepares for the “new normal” – a world where change is constant and where digital comes first.

CARD Bank, Inc. is not new to innovation. In fact, our institution is founded on the disruption of norms. We opened our doors to the “unbankable” members of society. We created products and services based on their needs. We went beyond “business as usual” and provided services to our clients, their families, and communities to help them move out of poverty. We live for innovations that will further put our clients at the heart of banking interactions and help us realize our 5-8-40 strategy. Embracing technology to make these happen is an exciting feat for all of us at CARD Bank, Inc. More importantly, it is a task that we have been rolling up our sleeves for – to empower our clients and make sure that no one is left behind in the new wave of banking.

## **CLIENT-FOCUSED INNOVATIONS**

This year has been a crunch period for our institution as we spearheaded several pilot programs: the Core Banking System, konek2CARD, mobile collection, Smart Branch System, and CARD Sulit Padala remittance service. The Core Banking System (CBS) is a game changer for our

stakeholders. With the CBS in place, transactions are now centralized among branches. Clients can now transact in any branch that is most convenient and accessible to them. This enables our clients to bank where and when they want, transforming their experience from tedious to hassle-free. It has been piloted to 15 branches beginning June 2017. The first six branches to adapt the system include San Pablo City and Nagcarlan in Laguna and Dolores, Tiaong, Sariaya, and Candelaria in Quezon Province. This was followed by Atimonan, Tagkawayan, Gumaca, Lucban, and Makati branches. Meanwhile, Sipocot, Daet, Naga, and Labo in the Bicol Region were the last ones to be included in the pilot phase.

The konek2CARD, our mobile banking service, went live this year. This is our response to the growing multi-channel consumers of today. konek2CARD breaks any geographical and time limitations as we make our services available with just a few clicks on a mobile phone. Our mobile banking service allows our members to focus more on things that matter and spend less time queuing in the bank.

Today, clients from CBS-enabled branches can download the app via Google Playstore. Those with Pledge Savings accounts can link it to the app and use it to pay loans, transfer funds, and inquire balances. Non-members who have ATM accounts can also access these services. To make it even more accessible, we have konek2CARD agents who can serve up to three centers. With the use of mobile banking set to increase even further with the ubiquity of smart phones, we made sure that konek2CARD has security features to protect our clients' accounts.

This 2017, we introduced the mobile collection system to our Dolores, Quezon branch. Using this platform, we replaced our collection sheets with a tablet that is used for encoding payments. This resulted to a faster and more efficient process as we moved forward from the manual posting of collections by the tellers. The change has been well received by our account officers who experience the convenience of an automated collection system. Aside from an improved process, the branch has also lessened

the use of papers, contributing to a "greener" and more environmentally mindful office.

Our clients were also excited when we introduced our Smart Branch System and CARD Sulit Padala remittance service. In 2017, we installed 10 machines for our Smart Branch System, which does away with transaction slips and replaces these with a comprehensive digital platform where all transactions are made. The system allows clients to enter transaction data and needed service on touch-screen machines, ensuring accuracy and reducing processing and waiting time.

Meanwhile, the CARD Sulit Padala remittance service went live in all branches and dedicated remittance tellers were assigned to serve the clients faster and without queuing. Moreover, we piloted 12 micro-banking offices (MBOs) that will directly offer CARD Sulit Padala. To establish awareness, we launched a "Remit to Win" contest, which generated more than 3,000 transactions, a 61% increase compared to the previous months' transactions. With an improved system in place, CARD Bank, Inc. is here to make sure that our clients' hard-earned money are received by their family members.

Apart from these innovations, we opened 32 new MBOs in Northern Luzon and Visayas. We also set-up the pilot agri-branch in Victoria, Oriental Mindoro. Our expansion resulted to 180, 498 additional new members for July to December 2017.

### CHALLENGING CLIMB

Creating simpler processes and embracing technological innovations required persistence and rigor on our part. As with every seasons of change, we encountered our fair share of resistance and challenges. Initially, our staff had to double their efforts in order to understand and familiarize themselves with the new systems in place. They clocked in extra hours to learn new processes and manage changes that these entailed. The management became more responsive and proactive in addressing their concerns. We made sure that our presence is felt on

the ground. Our staff underwent training that subsequently made them confident in handling the innovations taking place. Moreover, they began to understand the objectives behind these changes and appreciate the efficiency of the new system.

Our clients, who were part of the digital divide, experienced confusion at first. Through continuous Credit with Education (CwE) learning sessions and actual demonstrations, we were able to teach them how to use our new platforms. We also gave away freebies, promotional items, and incentives that attracted them to try these innovations. Our konek2CARD Team contributed to raising awareness by visiting communities and assisting clients in the registration process. Social media posts increased our visibility and helped promote our products and services. We also conducted CARDEskwela in Iloilo and Estancia with 220 participants, resulting to 60 new accounts.

More than 2,000 staff underwent capacity building activities to further equip them in various skills. Meanwhile, four officers graduated from the Southeast Asia Interdisciplinary Institute (SAIDI) with a master's degree in Organization Development and 10 Area Managers finished their studies under the Development Academy of the Philippines (DAP).

From our baby steps to the big leap, the support we receive from other institutions had been massive! The process was also a learning opportunity for them who will soon walk the same path.

### CREATING MORE VALUE

They say that the best view comes after the hardest climb. CARD Bank, Inc. is still on the road but we are excited to see the view. Today, as we serve more than 2.2 million members, we are shaping the future of banking through innovations that will create more value for our clients. With less time spent on lengthy processes, our staff can focus more on recruiting new members, validating loans, and educating communities on topics that matter. By embracing technology, we are creating better connections to our clients and their families. Our efforts to provide an inclusive banking experience has been recognized by the Bangko Sentral ng Pilipinas (BSP) who named CARD Bank, Inc., together with the two banking institutions of CARD MRI, the CARD SME Bank and Rizal Bank, Inc., as the "2017 BSP Gold Hall of Fame Awardee for Outstanding Financial Inclusion".

For 2018, we are preparing to roll out CBS and konek2CARD to all our branches. We are also planning to phase out the passbook and introduce a new platform to make this happen. Right now, we are testing a cardless cash machine, which is like an ATM but this time without a card. We are doing this to prevent fraud and minimize the risks posed by ATM transactions. CARD Bank, Inc. is eager to turn these plans to reality. More than anything else, we are motivated to reach more people, serve the unbanked members of society, and change the landscape of the banking industry.



# CULTIVATING SUSTAINABLE PARTNERSHIPS

## ROSEMADELYN DELA MARQUEZ

Client

With a formidable vision of a brighter future for her family, Rosemadelyn Dela Marquez from Oriental Mindoro knows and believes that such a future is possible with hard work, staunch faith, and reliable partnerships. The 49-year-old entrepreneur is one of CARD Bank, Inc.'s leading women who conquered barriers and took the reins in life and livelihood. Through her partnership with her husband, Manuel, and CARD Bank, Inc., she built Roseuel Palay Trading, a successful farming business that has withstood the seasons of the agricultural industry.

### FORGING PARTNERSHIPS

“My life revolved around helping my husband and taking care of my children,” Rosemadelyn recalled. On the side, she sold vegetables and banana skewers to their neighbors. The couple also sold harvested grains to buyers from their area. Aside from these, they started a piggery and direct selling business. All to ensure that their needs will be met and their lives will be better.

It was 1997 when she first learned about CARD. Sensing the need for a bigger capital, she immediately joined the organization and received her first loan. She used the Php 2,000 loan to open a sari-sari store and, realizing her husband's innate skill in farming, to capitalize on their ¼ hectare of land. “We did not waste any time. We used my loan to develop our land,” she said.

Together with her husband, they tilled the land and worked industriously to add value to it. With Manuel's farming abilities and Rosemadelyn's entrepreneurial acumen, it was not long before they began reaping results. The harvested rice from their land are sold to rice millers from different provinces. They



*Rosemadelyn Dela Marquez is a CARD Bank, Inc. member for 20 years and is the Gawad Maunlad National Awardee for the Pagkilala sa Mga Likha ni Inay (PsMLNI) 2017, an annual awards organized by CARD MRI to recognize the outstanding performance of its microfinance clients. This is her story of cultivating successful and long lasting partnerships.*

also buy rice from other farmers and sell it to other buyers in the country. From a two-person endeavor, their farming venture slowly became a family business.

### TRYING SEASONS

Despite being seasoned in the agricultural industry, the Dela Marquez family also experienced the risks and losses in farming. They engaged in side cropping, which meant planting beyond the farming cycle. This caused a pest infestation in their farm, resulting to losses they did not imagine. What they thought was a good decision subsequently buried them in debt. "We lost more than 100 sacks of rice," she recalled. Calamities and unstable price of rice in the market were constant sources of headaches as well.

However, no matter how difficult, they did not allow the challenges to break their good record with CARD Bank, Inc. With a can do attitude, she diligently paid her dues and worked extra hard to make up for their losses. "I courageously took the chance to borrow again so that we can survive the problem," she said. Her fortitude pulled their business through until they slowly recovered.

### THE BRIGHT FUTURE IS HERE

Today, her business, which has gone through the test of time, is now a stable venture that brings an average annual sale of Php 57 million and a profit of Php 10 million. Her assets include four dryers, a truck, and two vehicles for their family's use. During regular season, she employs 15 workers from their community. Meanwhile, about 50 people help the family when harvests are at its peak. They

were able to buy a harvester and tractor that are rented by other farmers in the area. The couple also lends farm inputs such as fertilizer, insecticide, pesticide, and diesel.

"CARD has been my partner as I pursued my dreams," Rosemadelyn shared. What started as a mere membership has become a 20-year partnership. CARD Bank, Inc. has been her solid partner through her livelihood's ups and downs. "From a Php 2,000 to a Php 6.5 million loan, our lives have turned for the better because of CARD," she said. Soon, she plans to buy another land to cultivate, construct a building for their dryer, and prepare for an agricultural supply store.

With her growing needs, CARD Bank, Inc. remains committed to support her plans. The institution's technological innovations such as the Core Banking System and konek2CARD will allow Rosemadelyn to focus more on her business. With less worries in her finances, she can take more chances and pursue more undertakings that will help her community.

CARD Bank, Inc. celebrated Rosemadelyn's hard work and contribution to the community when she was recognized as "Gawad Maunlad" during the "Pagkilala sa mga Likha ni Inay Awards", an annual awards organized by CARD MRI to recognize the outstanding performance of its microfinance clients.. Believing that "quitters never win," she persevered until she created the bright future that she aimed for. It is through the partnerships she cultivated that she was able to do more for her family and community.



# ACCOMPLISHMENTS



CLIENTS  
SERVED

2,286,090



CLIENTS  
& SAVERS

2,245,359



ACTIVE  
CLIENTS  
WITH LOAN  
1,001,252



LOAN  
OUTSTANDING  
Php7,950,631,613



SAVINGS  
Php8,022,557,847



REPAYMENT  
RATE  
99.31%



OPERATING  
SELF-SUFFICIENCY  
122.12%



FINANCIAL  
SELF-SUFFICIENCY  
118.43%



STAFF  
4,363



HEAD  
OFFICE  
1



BRANCHES  
86



UNIT OFFICES  
& MBOS  
618

# *CORPORATE POLICY*

## **DESCRIPTION OF BUSINESS MODEL OF CARD BANK**

CARD Bank, Inc.'s origin can be traced from the Center for Agriculture and Rural Development, Inc. (CARD, Inc.), which was organized on December 10, 1986 by a group of 15 rural development practitioners as a social development foundation through responsible financial services.

CARD spent considerable time in refining its operation using modified Grameen Bank methodology in 1989, with the end view of achieving the twin goals of outreach and sustainability. Within a decade, CARD has successfully formalized its micro lending operations by transforming itself into a formal financial institution.

In 1997, CARD Inc. obtained its license from Bangko Sentral ng Pilipinas as a microfinance-oriented rural bank. Then on September 1, 1997, the CARD Bank, Inc. opened its door to the public in San Pablo City subsuming four CARD Inc. branches.

In addition, CARD Bank, Inc. became a member of the group known as the CARD Mutually Reinforcing Institutions (CARD MRI) that aims to provide the poor with diverse financial and non-financial services.

Inspired by its vision, CARD Bank, Inc.'s ownership was shared among clients on February 14, 2000. From then on, members can buy shares of stocks through transfer of their compulsory savings as payment for shares of stocks.

Dr. Jaime Aristotle B. Alip, CARD MRI Founder and Managing Director, fully supported clients' ownership of CARD Bank, Inc. by saying, "Only by creating a vehicle for asset ownership, can we ensure that the poor will gain control over their own resources and over their own destiny."

CARD Bank, Inc. continues to improve the quality of savings, loans and remittance products and services to better serve its ever-growing number of clients. Currently, it has 87 branches across the country serving more than 1.8 million clients. In years to come, CARD Bank, Inc. plans to expand and to open more branches in all regions of the Philippines reaching out to millions of clients.

# FINANCIAL HIGHLIGHTS, CAPITAL STRUCTURE, AND CAPITAL ADEQUACY

Minimum Required Data	Current Year	Previous Year
<b>Profitability (PhP)</b>		
Total Net Interest Income	3,339,397,655	2,774,455,466
Total Non-Interest Income	14,460,885	17,159,504
Total Non-Interest Expenses	2,416,993,993	1,876,959,126
<b>Pre-provision profit (PhP)</b>		
Allowance for credit losses	771,917	40,935,931
Net Income	741,595,276	674,209,038
<b>Selected Balance Sheet Data (PhP)</b>		
Liquid Assets	2,347,972,444	2,071,380,441
Gross Loans	7,950,608,161	6,477,199,274
Total Assets	12,148,696,676	10,068,816,128
Deposits	8,022,560,641	5,969,184,808
Total Equity	2,762,477,657	2,310,380,209
<b>Selected Ratios</b>		
Return on Equity	29.2%	33.1%
Return on Assets	6.7%	7.4%
<b>Others</b>		
Cash dividends declared (PhP)	533,386,581	257,019,518
Headcount		
Officers	277	235
Staff	4,096	3,376

<b>Capital Structure and Capital Adequacy</b>	
<i>Tier 1 Capital</i>	
Paid up common stock	999,992,600.00
Retained earnings	283,750,597.00
Undivided profits	741,595,276.00
Deferred tax asset, net of deferred tax liability	(18,552,951.00)
<b>Total Core Tier 1 Capital</b>	<b>2,006,785,522.00</b>
<i>Tier 2 Capital</i>	
Paid-up perpetual and cumulative preferred stock	681,763,800.00
General loan loss provision	99,559,395.00
<b>Total Core Tier 2 Capital</b>	<b>781,323,195.00</b>
<b>Gross Qualifying Capital</b>	<b>2,788,108,717.00</b>
Deductions from Tier 1 and Tier 2 capital;	234,571,154.00
<b>TOTAL QUALIFYING CAPITAL</b>	<b>2,553,537,563.00</b>
Capital Requirements for credit risk;	9,955,939,533.19
Capital Requirements for market risk;	-
Capital Requirements for operational risk; and	3,518,540,597.10
<b>Total and Tier 1 Capital Adequacy Ratio</b>	<b>18.95%</b>

# RISK MANAGEMENT FRAMEWORK

Since the incorporation of CARD Bank, Inc. in 1997, risk management is always a priority even in all units of operation. Part of it is the regular monitoring of branches being conducted by the Executive and Management Committee other than the regular audit, which is being conducted twice a year for all bank branches.

## RISK GOVERNANCE

Risk management process is incorporated in the bank management system and all levels of operations/units are involved. The respective unit head/supervisors are risk owners and are responsible in identifying risk at their levels through regular monitoring.

### Risk Culture

To show our commitment to risk management, CARD Bank, Inc. is implementing a risk culture that defines the set of individual and corporate values, attitudes, competencies and behavior. This is in compliance with circular 900-Guidelines on Operational Risk Management.

The main components include:

- Staff at all levels clearly understand their responsibilities with respect to risk management.
- Adoption of procedures with clearly drawn lines of authority, segregated duties and responsibilities, and appropriate checks and balances across the institution.

### Three Lines of Defense

1. First Line of Defense – assures that operational people are accountable for the risk assumed in operational activities.
2. Second Line of Defense – reviews functions of the risk management department for ensuring that risk assumed by CARD Bank, Inc. are appropriately managed and controlled.
3. Third Line of Defense – assures that Internal Audit as an independent function is controlling in line with best industry practices the activities of the First Line and Second Line of Defense.

## RISK ORGANIZATIONAL STRUCTURE

The Board of Directors delegate authority for the establishment of the Risk Management Framework to the President and CEO. The CEO delegates authority for analyzing, managing and reporting risks to an independent risk management department.

### The Risk Oversight Committee

CARD Bank, Inc. had a founding vision being a bank that would be owned by the poor; especially by the landless rural women. This vision was kept in tact by its Board Members, the management, and more importantly, by its clients.

In line with this vision is the Board of Directors and management concern on “risk management”. The creation and approval of risk oversight committee, other than compliance to Circular No. 456, is also a vital move by CARD Bank, Inc. Board of Directors because a bank’s success is largely dependent on the ability of its directors and officers in managing risks.



# CORPORATE GOVERNANCE

CARD Bank, Inc.'s corporate governance practice adheres to seven (7) core values: competence, family spirit, integrity, simplicity, humility, excellence, and stewardship. The Bank's exemplary corporate governance is anchored by its strong corporate culture and values. It is guided with a clearly defined governance framework promoting transparency, fairness, and accountability.

The Bank advocates financial inclusivity among its members and clients. It assures that all board of directors, officers, and staff are aligned with the interest of its shareholders. The Bank believes that corporate governance is a necessary component of what constitute sound strategic business management and undertake every effort necessary to create awareness within the organization. It works closely with the regulators to ensure that the internal governance standards are being met by the Bank.

## BOARD OF DIRECTORS

Observance of the principles of good corporate governance starts with the board of directors. It is primarily responsible in fostering long-term success of the bank and assuring sustained competitiveness in a manner consistent with its fiduciary responsibility.

The Board is responsible for approving and overseeing the implementation of the bank's strategic objectives, risk strategy, corporate governance, and corporate values. It is also responsible in overseeing the performance of senior management in so far as managing the day to day affairs of the bank. It establishes a code of conduct and ethical standards in the bank and institutionalizes a system that will allow reporting of concerns or violations to an appropriate body. The board conducts itself with utmost honesty and integrity in the discharge of its duties, functions and responsibilities.

## COMPOSITION

The Board is composed of nine (9) members pursuant to bank's Articles of Incorporation and by-laws, where three (3) of whom are independent directors. All are professionals from various field of expertise such as banking, law, accounting and finance, bank regulation, information technology, microfinance, and social development.

## QUALIFICATIONS OF THE BOARD OF DIRECTORS

### Directors

The board of directors must be at least twenty-five (25) years of age at the time of his election or appointment. They must be a college graduate or have at least five (5) years of experience in related business. The Board should have atleast attended a special seminar on corporate governaOnce for board of directors conducted or accredited by the BSP. They must be fit and proper for the position of a director of the bank considering the following: integrity/probity, physical/mental fitness, competence, relevant education/financial literacy/training, diligence and knowledge/experience.

### Independent Directors

The independent directors must and have not been an officer or employee of the bank, its subsidiaries or affiliates or related interest during the past three (3) years counted from the date of the board's election. They are not a director or officer of the related companies of the institution's majority stockholders. They are not stockholders with shares of stock sufficient to elect one seat in the board of directors of the institution, or any of its related companies or of its majority corporate stockholders. They should not have a relative within the fourth degree of consanguinity or affinity, legitimate or common-law of any director, officer or a stockholder holding a shares of stock sufficient to elect one seat in the

board of the bank or any of its related companies. They are not acting as a nominee or representative of any director or substantial shareholder of the bank, any of its related companies or any of its substantial shareholders. They are not retained as professional adviser, consultant, agent or counsel of the institution, any of its related companies or any of its substantial shareholders, either in his personal capacity or through his firm.

The independent director is also independent of management and free from any business or other relationship, and has not engaged and does not engage in any transaction with the institution or with any of its related companies or with other persons or through firm of which, he is a partner or a company of which he is a director or substantial shareholder, other than transaction which are conducted at arm's length and could no materially interfere with or influence the exercise of his judgment. An independent director may only serve as such for a maximum of cumulative term of nine (9) years. After which, the independent director shall be perpetually barred from serving as independent director of the bank but may continue to serve as regular director.

### **BOARD AND SENIOR MANAGEMENT SELECTION PROCESS**

#### **Board Selection Process**

To ensure that clients are represented on the policy making body of the Bank, seat/(s) in the board are allotted for the member-board of directors. To ensure, however, that the board passed the required qualifications, selection process is needed.

1. The Selection Committee is informed through the Governance Committee of the need to conduct selection/nomination at least one year before the position will be vacated or replaced.

2. Invitation will be sent to the members through the operations staff (from Regional Head to Unit Manager). It must be clear that nomination will directly come from the members and not as endorsed or selected by the Account Officer.

3. Nomination will be forwarded to the HR personnel who then will forward to the Selection Committee.

4. Personal interview will be conducted by the Selection Committee at the place where the nominees are residing. Selection committee shall consist of two (2) Board of Directors and an HR.

5. Selection Committee prepares reports and conduct deliberation based on the selection criteria as to who shall be the shortlist nominees.

The nomination selection criteria for the committee member/board member are as follows:

a. Membership record performance (repayment, attendance and length of membership with CARD)

b. Business potential to support the family needs as well as other family activities or engagement: on-going business, at least college graduate or have at least 5 years experience in business, legality of the business.

c. Achievements and development works involvement: in CARD, in family, and in the community.

d. Personal attributes: Self-confidence, communication skills, values and principle in life, and good grooming.

e. Reputation in the community, family background and how the family is regarded in the community.

6. Result of the deliberation shall be submitted to the Governance Committee for review and approval for further endorsement to the Board.

7. As part of the process, shortlisted nominees are invited to become board member observer to the board meeting for three (3) consecutive months, one at a time (while first priority nominee attends for three consecutive meetings, record/profile/background of the next nominee is also evaluated/revalidated prior to her turn to take the place as the next board member observer). This is to give ample time to further evaluate them and see their fitness to the position.

8. The finalist/top selected nominees are then endorsed to

the Governance committee for further endorsement to the board.

9. The final selected nominees attend the board meeting as a regular observer.

10. While her status remains as a regular member observer to the board, she is also invited to join the board committee (usually in the Remittance and Savings Mobilization Committee).

11. While attending as regular member observer to the board, she is also given opportunity to share and report based on the center visit she conducted during the month.

12. When available position in the board opens, regular member observer to the board is further endorsed to the board for confirmation.

13. Once confirmed by the board, submission of the profile/bio-data to the BSP is done.

14. Selected Board Member is also required to attend the Corporate Governance and Risk Management Seminar.

### Senior Management Selection Process

Senior management is filled from within the ranks prioritizing them for opportunities on growth and career development. This is without prejudice to recruitment outside of the institution, except when certain special qualifications, experience, and training are required for the job. In offering this opportunity, it is the policy of the CARD Bank, Inc., to likewise provide equal chances among all qualified employees across CARD MRI.

## PERFORMANCE ASSESSMENT

### Board Members

The corporate governance committee shall be responsible in ensuring the effectiveness and due observance of the board on the principles and guidelines stated in the Corporate Governance manual. It shall include overseeing periodic performance evaluation of the board and its

committees including executive management. An annual self-assessment shall be conducted using performance rating code from 1 to 4 to assess their performance in accordance with the following criteria:

### A. Standard of Conduct

#### 1. Duty of care

- Attendance in the board meetings
- Reasonably informed
- Participation in the decision-making process
- Prudence in exercising judgment

#### 2. Duty of loyalty

- Conflict of interest
- Corporate opportunity
- Confidentiality

#### 3. Duty of obedience

- Conflict of interest
- Corporate opportunity
- Confidentiality

### B. Major Areas of Responsibility

#### 1. Management accountability

- Install management capacity
- Goal setting
- Performance monitoring
- Confronting weaknesses

#### 2. Strategic planning and policy setting

- Providing direction
- Setting institutional policy
- Resolving strategic issues
- Self-regulation
  - o Continuity
  - o Renewal
  - o Evaluation

The result of the evaluation should be forwarded to the committee who will be responsible in deciding whether each director has been adequately carrying out his duties using the criteria stated in the evaluation form. The result

of the evaluation shall be the basis of the committee in recommending continuing education of directors and succession plan for the board members and senior officers.

### **Succession Planning and Development Program**

As CARD Bank, Inc. continues to grow and expand, it is fundamental to ensure readiness of the next generation of leaders. The Corporate Governance Committee always ensures that review of the succession planning process is being done regularly. This is in preparation for filling up of vacancies brought about by expansion, promotion, and retirement, among others. This succession plan is to ensure that qualified employees are recruited and developed to fill each key role within the bank.

### **Policy Statement**

1. CARD Bank, Inc. must ensure continuity of a strong leadership through operationalizing an effective and sound succession planning and development program.
2. CARD Bank, Inc. must ensure that a strong and sound succession planning program identifies and fosters the next generation of leaders.
3. CARD Bank, Inc. must ensure that employees have development opportunities to hone their leadership skills and guarantees that the organization has a leadership plan in place for success in the future.
4. Succession Planning and Development Program must link talent development with the strategic goals of the board, the institution, and the staff.
5. The President and CEO may only serve for a total of five (5) years term, however, he/she may be re-appointed subject to approval of the Board of Directors and confirmation of the Bangko Sentral ng Pilipinas.

### **Scope**

Succession Planning and Development Program covers key positions particularly in the Executives, Management Committee and the Middle Management.

### **Policy Guidelines**

1. Succession Planning and Development Program particularly for Senior Management is reviewed at the board level through the Governance Committee at least annually.
2. In operationalizing the program, the HRD works with the management and board in identifying, developing (through mentoring, training, and stretch assignments), transitioning, and posting of the next generation of leaders.

### **Roles and Responsibilities**

1. Succession Planning and Development for Key Officers are centralized to the President with the assistance of the HRD while for the Management Committee and Middle Managers are the responsibility of the HRD with the support from the Supervisors and guidance from the President.
2. The HRD is responsible in finding people who embodies the culture of the bank and be able to help them in developing its skills to make CARD Bank, Inc. stay viable in the future.
3. Supervisors and Managers, in line with the staff development program, must look for opportunities for their staff to gain experience and to provide them with necessary support and coaching to be more successful.

### **Policy violation and Non-compliance**

Success in the Succession Planning and Development Program relies on the support and cooperation of all, particularly from the Management. Hence, they are held accountable and responsible for any violation and non-compliance in this policy.

### **Exemption Handling**

Any deviation to this policy shall be approved by the President and the Chairman of the Board.

## RISK MANAGEMENT FRAMEWORK AND CORPORATE GOVERNANCE

There are nine (9) board of directors elected dated March 18, 2017; three (3) of whom are independent directors.

Name of Director	Type of Directorship	Number of years served as Director	Percentage of shares
Dr. Jaime Aristotle B. Alip	Non-Executive	20 years	12.77%
Dr. Dolores M. Torres	Non-Executive	20 years	11.11%
Flordeliza L. Sarmiento	Non-Executive	1 year	3.14%
Lorenza dt Bañez	Executive	20 years	10.06%
Ma. Luisa P. Cadaing	Non-Executive	14 years	1.38%
Marivic M. Austria	Executive	2 years	1.02%
Dr. Gilberto M. Llanto	Independent	14 years	0.81%
Mercedita G. Medequiso	Independent	2 years	0%
Eduardo D. Jose, Jr.	Independent	2 years	0%

### BOARD QUALIFICATION

NAME	AGE	NATIONALITY	QUALIFICATION
Dr. Jaime Aristotle B. Alip <i>Chairman of the Board</i>	60	Filipino	<p>With more than 30 years of experience in microfinance, banking, and other related fields.</p> <p><b>Educational Attainment:</b> BS Agriculture Major in Agricultural Economics, MS in Professional Studies, PhD in Organization Development, and OPM Program</p> <p><b>BSP and other trainings attended:</b> Corporate Governance for Board of Director, Operation on Rural Bank, Exposure in MABS Program, and Briefing on BSP Cir.706 Updated AML Rules and Regulations</p>
Dr. Dolores M. Torres <i>Board of Director</i>	62	Filipino	<p>With more than 30 years of experience in microfinance, banking, and other related fields.</p> <p><b>Educational Attainment:</b> BSC-Accountancy, MS in Community Development, Global Excellence in Management, Executive MBA, Key Executives Management Course and PhD in Organization Development</p> <p><b>BSP and other trainings attended:</b> Corporate Governance, Microfinance Training, Basic Rural Banking Course, Exposure Training in Savings Mobilization, Basic and Advance Microfinance Training, ITIL Foundation Certificate in IT Service Management, ITIL Intermediate Certificate in Service Strategy, Succession Planning: Developing Leaders from Within, and Risk Management Excellence in Microfinance</p>

CARD BANK, INC. ANNUAL REPORT 2017

NAME	AGE	NATIONALITY	QUALIFICATION
Ms. Flordeliza L. Sarmiento <i>Board of Director</i>	55	Filipino	<p>With more than 30 years of experience in microfinance, banking, and other related fields.</p> <p><b>Educational Attainment:</b> BS in Agriculture, Masteral Degree - MBA, Executive MBA, and Advanced Management Program</p> <p><b>BSP and other trainings attended:</b> Financial Inclusion Workshop, Updated Guidelines on Sound Credit Risk Management, Succession Planning: Developing Leaders from Within , Risk Management Seminar, Governance and Risk Management Training, Microfinance Management Training, Basic Rural Banking Course, and International Training Course on Rural Finance</p>
Ms. Lorenza dt Bañez <i>Board of Director</i>	58	Filipino	<p>With more than 30 years of experience in microfinance, banking, and other related fields.</p> <p><b>Educational Attainment:</b> BS Commerce, MS in Development Mat., MA in CED, CFA Course Review Program for Development Manager, and CPA Review Course</p> <p><b>BSP and other trainings attended:</b> Enterprise Wide Risk Management, Financial Statement Compilation Engagements, FATCA Orientation, Succession Plan - CRAFTING THE PROTOTYPE, Briefing on BSP Cir.706 Updated AML Rules and Regulations, International Finance Seminar, Financial Risk Management Workshop, MFI's Financial Performance Analysis, Corporate Governance &amp; Risk Management, and Basic Rural Banking Course</p>
Ms. Ma. Luisa P. Cadaing <i>Board of Director</i>	56	Filipino	<p>With more than 25 years of experience in banking and finance.</p> <p><b>Educational Attainment:</b> BS Human Ecology, MS Urban &amp; Regional Planning, and Program for Women Managers</p> <p><b>BSP and other trainings attended:</b> Corporate Governance and Risk Management</p>

## RISK MANAGEMENT FRAMEWORK AND CORPORATE GOVERNANCE

NAME	AGE	NATIONALITY	QUALIFICATION
Ms. Marivic M. Austria <i>Board of Director</i>	44	Filipino	<p>With more than 25 years of experience in banking and finance.</p> <p><b>Educational Attainment:</b> BS Commerce-Accounting, Executive Masters in Business Administration, and Advanced Management Program</p> <p><b>BSP and other trainings attended:</b> Governance and Risk Management Training, Boulder Microfinance Training, High Potentials Leadership Program, Managing Portfolio-at-Risk, IVP Training on Micro Banking Internal Practices , Basic Internal Audit Course, Basic Rural Banking Course, and Exposure Study Visit on Banking Operations</p>
Dr. Gilberto M. Llanto <i>Independent Board</i>	67	Filipino	<p><b>Educational Attainment:</b> A. B. Philosophy, M.A. Economics, and Ph.D. Economics</p> <p><b>BSP and other trainings attended:</b> Governance for Board of Directors, Briefing on BSP Cir.706 Updated AML Rules and Regulations, and Agricultural Banking</p>
Ms. Mercedita G. Medequiso <i>Independent Board</i>	56	Filipino	<p><b>Educational Attainment:</b> BSC Major in Business</p> <p><b>BSP and other trainings attended:</b> Corporate Governance Seminar and Supervisory Training</p>
Me. Eduardo D. Jose, Jr. <i>Independent Board</i>	69	Filipino	<p><b>Educational Attainment:</b> BA Major in Commerce, BA Major in Political Science, and Management Development Program</p> <p><b>BSP and other trainings attended:</b> Corporate Governance Seminar, Risk Based SME Lending, Anti-Money Laundering Seminar, Corporate Governance for Bank Directors, and Advance Management Program</p>

**BOARD COMMITTEES**

The Board is supported by four (4) different committees with their respective functions and directives as follows:

**Corporate Governance Committee**

- Ms. Mercedita G. Medequiso - *Chairperson*
- Ms. Ma. Luisa P. Cadaing - *Member*
- Mr. Eduardo D. Jose, Jr. - *Member*

The Corporate Governance Committee assists the board of directors in fulfilling its corporate governance responsibilities. The committee’s tasks include, but are not limited to, the following:

- a. Oversees the nomination process for members of the board of directors and for positions appointed by the board of directors;
- b. Oversees the continuing education program for the board of directors;
- c. Oversees the performance evaluation process; and
- d. Oversees the design and operation of the remuneration and other incentives policy.

Name of Director	Percentage
Ms. Mercedita Medequiso	<b>100%</b>
Mr. Eduardo D. Jose, Jr.	<b>100%</b>
Ms. Ma. Luisa Cadaing	<b>100%</b>

**Risk Oversight Committee**

- Mr. Eduardo D. Jose, Jr. - *Chairperson*
- Dr. Dolores M. Torres - *Member*
- Dr. Gilberto M. Llanto - *Member*

The Risk Oversight Committee advises the board of directors on the Bank’s overall current and future risk appetite, oversee Senior management’s adherence to the risk appetite statement, and reports on the state of risk culture of the Bank.

Name of Director	Percentage
Mr. Eduardo D. Jose, Jr.	<b>92%</b>
Dr. Dolores M. Torres	<b>100%</b>
Dr. Gilbert M. Llanto	<b>100%</b>

**Audit Committee**

- Dr. Gilberto M. Llanto - *Chairperson*
- Ms. Mercedita Medequiso - *Member*
- Dr. Jaime Aristotle B. Alip - *Member*

The audit committee’s tasks include, but are not limited to, the following:

- a. Oversees the institution’s financial report and control and internal and external audit functions.
- b. Monitors and evaluates the adequacy and effectiveness of the internal control system;
- c. Oversees the internal audit function;
- d. Oversees the external audit function. The committee shall be responsible for the appointment, fees, and replacement of external auditor;
- e. Oversees implementation of corrective actions;
- f. Investigates significant issues/ concerns raised; and
- g. Establishes whistleblowing mechanism.

Name of Director	Percentage
Dr. Gilberto M. Llanto	<b>100%</b>
Dr. Jaime Aristotle Alip	<b>100%</b>
Ms. Mercedita Medequiso	<b>100%</b>

**Related Party Transactions (RPT) Committee**

- Ms. Mercedita G. Medequiso - *Chairperson*
- Dr. Gilberto M. Llanto - *Member*
- Mr. Eduardo D. Jose, Jr - *Member*

The Related Party Transactions (RPT) Committee’s tasks includes the following:

- a. Ensures that all related parties are continuously identified, monitored, and subsequent changes in relationships with counterparties (from non-related to related and vice versa) are captured;
- b. Ensures that all materials concerning RPTs are not undertaken on more favorable terms to such related parties than similar transactions with non-related parties under similar circumstances;
- c. Guarantees that appropriate disclosure is made, and/or information is provided to regulating and supervising authorities relating to the bank’s RPTs exposures, and policies on conflicts of interest or potential conflicts of interest;
- d. Makes regular reporting to the board of directors on the status and aggregate exposures to each related party as well as the total amount of exposures to all related parties;
- e. Ensures that transactions with related parties, including write-off of exposures, are subject to periodic independent review or audit process;
- f. Oversees the implementation of the system for identifying, monitoring, measuring, controlling, and reporting RPTs, including the periodic review of RPT policies and procedures.

Name of Director	Percentage
Ms. Mercedita Medequiso	100%
Dr. Gilberto M. Llanto	100%
Mr. Eduardo D. Jose, Jr.	100%

**INDEPENDENT CHECKS AND BALANCES**

To ensure robust and exemplary banking operations, CARD Bank, Inc. implements the following independent functions:

**Internal Auditor**

Under the direct supervision of the Board of Audit Committee, the Internal Audit evaluates and ensures the adequacy and effectiveness of the internal controls of the Bank. The Internal Audit Department is mandated

to conduct financial audit, compliance audit, operations audit, management audit, and information system audit. It also holds full access rights to all activities, information, records, properties, and personnel relevant to the internal audit activity.

**External Auditor**

Sycip Gorres Velayo & Co. (SGV) is the authorized External Auditors of the Bank. It presents an audit plan to the Board of Audit Committee and performs audit risk assessment. It also reviewed the internal audit report and compliance with accounting standards and regulatory requirements.

**Compliance System**

The Bank’s compliance system was designed to identify and mitigate business risks, which may erode the franchise value of the bank. Business risks ,include but not limited to the following:

- a. Risks to reputation that arise from internal decisions that may damage a bank’s market standing;
- b. Risks to reputation that arise from internal decision and practices that ultimately impinge on the public trust of a bank;
- c. Risks from the action of a bank that are contrary to the existing regulations and identified best practices and reflect weaknesses in the implementation of codes of conduct and standard of good practice; and
- d.nLegal risks to the extent that changes in the interpretation or provisions of regulations directly affect bank’s business model.

The Compliance unit/department is responsible for ensuring that the Bank complies with the requirements, policies, circulars, and guidelines issued by BSP, BRI, LGUs, and other government agencies. It is headed by a Chief Compliance Officer (CCO), which is appointed by the Bank’s board of directors.

### Anti-Money Laundering

The Bank adopted the Updated Anti-Money Laundering Rules and Regulations of Bangko Sentral ng Pilipinas (BSP) - a comprehensive and risk-based Money Laundering and Terrorist Financing Prevention Program (MLPP) that promotes high ethical and professional standards of the Bank and ensures that it is not being used for money laundering and terrorist financing activities. It supports governments, law enforcement agencies, and international bodies such as the Financial Action Task Force in their efforts to combat the use of the financial system for the laundering of the proceeds crime and terrorism.

### CODE OF CONDUCT AND BUSINESS ETHICS

CARD Bank, institutionalized the highest ethical standards through strict implementation of the Bank's Code of Conduct guided by the principles and policies governing the activities of the institution.

### Related Party Transactions

To maintain adequate capital against risks associated with exposures to related parties, material risks arising from Related Party Transactions (RPTs) were considered in the capital planning process. Material related party transaction, whether individual or corporate were evaluated in accordance with the approved materiality threshold per transaction. This is to ensure that the terms (e.g., price, commissions, interest rates, fees, tenor, collateral requirement) are no less favorable than the terms generally available to non-related party under the same circumstances and that no resources of the bank are misappropriated or misapplied.

Evaluation shall also determine any potential reputational risk issues that may arise with the transaction. Further, appropriate disclosure were made which includes information and approach in managing material conflicts of interest that could arise as a result related party transactions.

### Remuneration Policy and Structure for Executive and Non-Executive Directors

CARD Bank ensures that Executive and Non-Executive Directors are well covered and protected with the following access to financial assistance as follows:

- Medical coverage per sickness per year and hospitalization income; privilege to cover dependents in the Mdeical Insurance with employee's reasonable amount of premium participation done through salary deduction for utilization coverage per sickness per year. •Based on assessment, while on duty, coverage cost of hospitalization and medical procedures in excess of normal medical coverage.
- Accidental coverage for physical injury per year
- Property insurance coverage
- Accidental death insurance coverage
- Death due to natural causes insurance coverage
- Financial Assistance for death of employee's family member
- Access to staff loan through CARD Employee Multi-Purpose Cooperative
- Company ensures that whenever an employee resigned or retires, fund for retirement plan will be available to provide benefits for qualified employees

### CONSUMER PROTECTION PRACTICES

CARD Bank Consumer Protection Practices was adopted from Bangko Sentral ng Pilipinas (BSP) Circular 857 series of 2014: Financial Consumer Protection. This practices/ program assists the bank in achieving the following objectives towards customer's protection:

- a. Promote fair and equitable financial services practices by setting standards in dealing with customers;
- b. Increase transparency in order to inform and empower consumers of financial services; and
- c. Provide efficient and effective mechanisms for handling consumer complaints relating to the provision of financial products and services.

### Consumer Protection Risk Management System

In order to ensure that consumer protection risks inherent in the bank's operations are identified, measured, monitored and controlled, the bank adopted this Risk Management System. Likewise, this system ensures the bank's adherence to consumer protection standards, compliance with consumer protection laws, rules and regulations.

**1. Board and Senior Management Oversight** – CARD bank board of directors have the ultimate duties and responsibilities to ensure full compliance with the consumer protection policies and procedures. The board is responsible for the development and maintenance of a sound Customer Protection and Risk Management System for all products and services life cycle. Board and Senior Management shall ensure that effectiveness of this system is periodically reviewed including reporting of findings and audit mechanism in place. As such, board of directors through the Compliance Office and Internal Audit are regularly updated on the matters related to consumer protection compliance and risk management of the bank.

**2. Consumer Protection Compliance Program (CPCP)** – this program was adopted to guide all the staff, officers, management and the board of directors in ensuring the bank's adherence to consumer protection standards, compliance with consumer protection laws, rules and regulations.

**3. Internal Audit** - Simultaneous with operations and financial audit, Internal Audit ensures that bank's consumer protection practices, adherence to internal policies and procedures and compliance with the existing laws, rules and regulations are reviewed. A well-designed Consumer Protection Audit Program is used to ensure that the board can make an assessment on the effectiveness of the implementation of the approved policies and standards to meet consumer protection objectives.

**4. Training** – Bank's personnel and customers' continuing education is vital towards maintaining a sound consumer protection compliance program. As such, the bank sees to it that all bank employees and customers be given appropriate training on consumer protection.

### Policies, Procedures, and Standards

It is the policy of CARD Bank to protect its customers at all times while ensuring that banking laws, rules and regulations are also consistently complied into. Thus, CARD Bank ensures that all officers and employees are well guided in dealing with customers to achieve this objective. These policies, procedures and standards shall be as follows:

#### a. Disclosure and Transparency

Recognizing the contribution as well as the rights of customers, the bank in its policy promotes disclosure and transparency by providing customers with sufficient information to understand the products and services being offered.

#### b. Advertising and promotional materials

The bank recognizes the contribution of advertisements and promotional materials as a way in communicating its products and services including its benefits. This gives the bank the opportunity to market its products and services to a large audience at a time at lesser cost.

#### c. Conflict of Interest

Members of the board, management, officers and employees are committed to adhere to ethical business conduct and shall not enter into business transactions where conflict of interest may arise.

### Protection of customer Information

It is the bank's primary responsibility to ensure protection of client information at all times. As such, bank ensures that policies and procedures to protect customer information and records are in place. This covers

protection against any threat to security or integrity of customer's records and information and unauthorized access or use.

### **Sharing of Customer Information**

In compliance with the confidentiality provision, banks shall ensure that customer data remains confidential and sharing of information cannot be done except as allowed under subsection 304.12 of the MORB.

### **Fair Treatment**

The bank shall ensure that customer is treated fairly, with honesty and professionally. Fair treatment of the client shall also cover dealing of the bank employee in marketing and delivering products and services

### **The Consumer Assistance Management System (Cams)**

The bank recognizes the major role of customer in achieving its objective of a stable banking operation apart from being the reason of its existence as part of the CARD MRI goal of poverty alleviation.

CARD Bank has a Customer Service Unit that handles consumer's complaint, inquiries, and request. It ensures that communications among all the departments is maintained to make the officers and seniors aware about the clients' needs and expectations. Thier principal functions are to assist in resolving and providing answers to inquiries and concerns by direct interaction with the clients. Execute Best Service to keep the Clients Happy and Satisfied. The unit has in placed customer assistance processes and procedures. Suggestion box, complaint logbook at issue tracker and customer hotline number, social media and websites are among tools they used for customer assistance.

## **STAKEHOLDERS INTEREST**

CARD Bank, Inc. recognized the inherent rights of shareholders in accordance with the law and aligned the principles and policies with the interest of its

shareholders.

### **CARD Bank, Inc. Stockholders**

The Bank envisions transferring its ownership to the economically challenged women; hence it encourages its members to become stockholders. Members can acquire shares through their Pledge savings. Dividends are given as one of the benefits being a stockholder. Being part of the institution, they are also given the right to take part in the decision making of the Bank. Annual Stockholders meeting is organized to inform clients on the updated financial conditions of the Bank. The Stockholders are allowed to cast their votes, given the opportunity to questions and express opinions and suggestions.

### **Dividend Policy**

The basis of dividend declaration is the adequacy ratio not less than the regulatory requirement for adequacy and not for from the industry. The income of the previous year is also consider in the declaration of dividends.

### **Community Health Days**

The Microfinance and Health Protection (MaHP) Unit of the CARD MRI Community Development Group visits the communities of our members and their families. The Unit regularly provides free medical and dental services during Community Health Days.

### **Disaster Preparedness and First Aid Training**

In cooperation with San Pablo City Fire Department and PNP, fire and earthquake drills, first aid, and robbery/theft training were conducted this year. These trainings aim to orient and teach the staff of the Bank on how to be prepared in times of disaster or unfortunate events.

### **Supplier/Contractor Selection Criteria**

CARD Bank, Inc. conducted a review of the accredited suppliers to ensure that the Bank get an effective and efficient third party products and services. The due diligence considered the financial stability of the supplier,

the ability to provide competitive price, good products, and services, and its compliance with the regulatory requirements.

## Employee Benefits

The Bank conducted Annual Physical Exam for its staff and provided free healthcare benefits and health facilities such as fitness center and medical clinics manned by occupational health practitioners. As a member institution of CARD MRI, CARD Bank, Inc. continuously pursues competence and high regards on our human resources. To further build on their skills and capabilities in running our banking and microfinance operations, our board members and officers undergo continuous capacity-building through local and international trainings, seminars, workshops, and conferences. Selected staff from the Bank are also given an opportunity to study Master Degree Program.

## Environmentally-friendly Value Chain

The Bank supports the Republic Act 9003, also known as the “Ecological Solid Waste Management Act”, by implementing proper segregation and disposal of solid wastes. Furthermore, as the issue of climate change continues to threaten our water resources, we implemented a policy that encourages all our offices

to use water efficiently. We have availed solar panels through CARD Leasing and Finance Corporation to ensure continuous operations despite certain calamities, specially storms and typhoons. This endeavor is also in support to CARD-Business Development Service Foundation Inc.’s renewable energy initiative.

## Transparency and Disclosure

Recognizing the contribution as well as the rights of customers, the Bank in its policy promotes disclosure and transparency by providing customers with sufficient information to understand the products and services being offered. This information will enable customers to make informed financial decisions by providing them easy access to information such as terms and condition of the products/services being availed of, benefits and its associated risks.

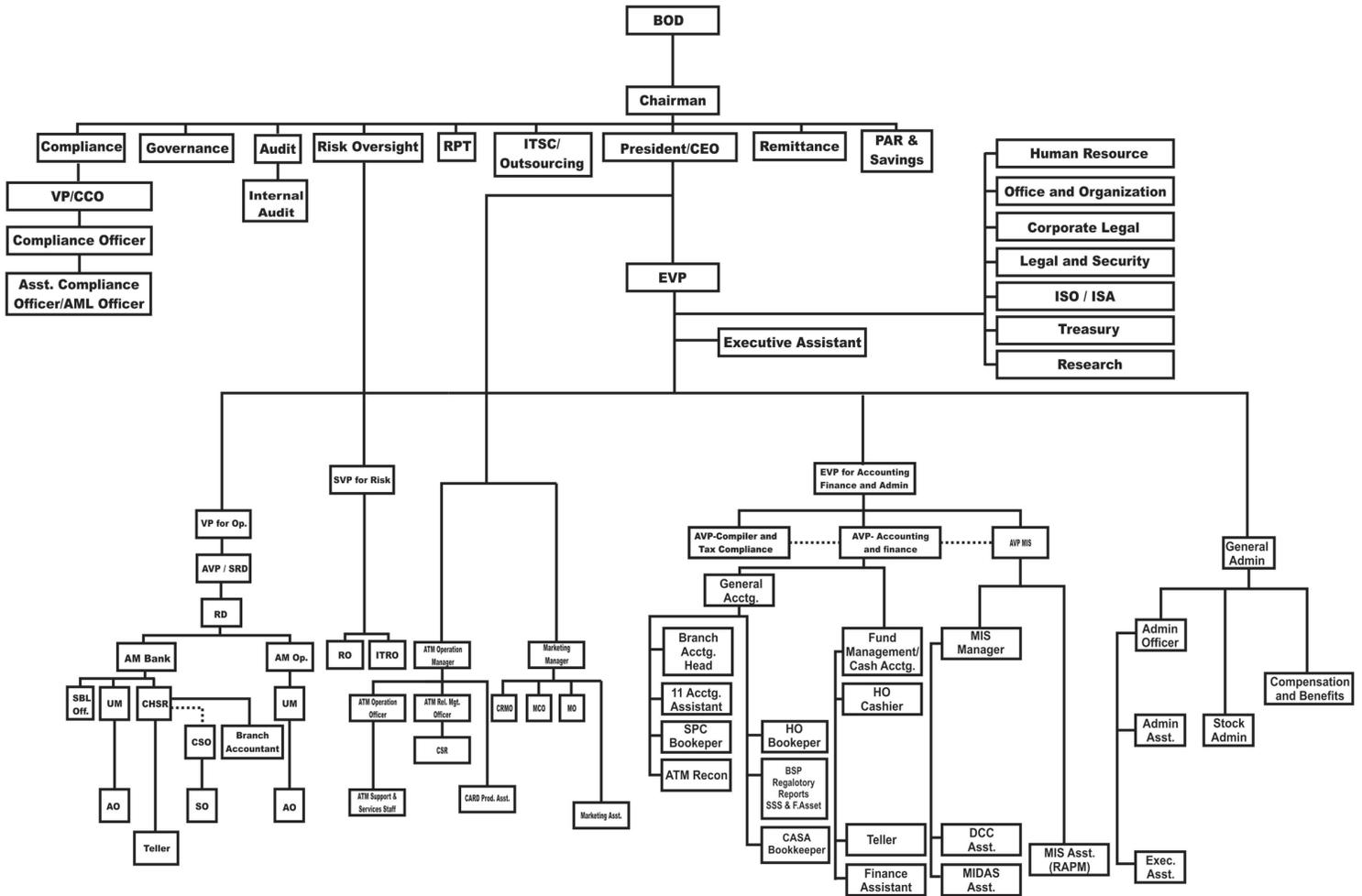
## Awards and Recognition

As a result of exemplary governance practices, CARD Bank, Inc., together with the two other banking institutions of CARD MRI received the Gold Hall of Fame Award – Outstanding Financial Inclusion Champion for bringing financial services to socioeconomically challenged families in the Philippines.



# CORPORATE INFORMATION

## CARD Bank, Inc. ORGANIGRAM



<b>Name</b>	<b>Age</b>	<b>Nationality</b>	<b>Qualification</b>
Marivic M. Austria	45	Filipino	Advance Management Program in Harvard Business School Length of service: 24.41 years
Lorenza DT. Bañez	58	Filipino	Master of Science in International Community and Economic Development Length of service: 30.08 years
Lourdes B. Dijan	56	Filipino	Master of Science in International Community and Economic Development Length of service: 25.16 years
Laarne D. Paje	41	Filipino	Master of Science in International Community and Economic Development Length of service: 16.91 years
Niceto Q. Lupig	55	Filipino	Bachelor of Science in Mechanical Engineering Length of service: 1.08 years
Marissa M. De Mesa	46	Filipino	Advance Management Program Executive MBA Length of service: 24.08 years
Glenda C. Magpantay	41	Filipino	Management Development Program (Four-Week Non-Degree Mini MBA for Executives) Master of Science in International Community and Economic Development Length of service: 20.62 years
Herminigilda P. Manuba	52	Filipino	Master in Productivity and Quality Management Major in Microfinance Length of service: 25.16 years
Jeffrey M. Rondina	36	Filipino	Executive MBA Length of service: 14.91 years

Ronnie D. Fallega	41	Filipino	<p>Management Development Program (Four-Week Non-Degree Mini MBA for Executives)</p> <p>Master of Arts in Organization Development specializing in Microfinance Management</p> <p>Length of service: 19.79 years</p>
Ma. Rowena F. Galarde	43	Filipino	<p>Master of Arts in Organization Development specializing in Microfinance Management</p> <p>Length of service: 21.32 years</p>
Rizaline A. Manalo	44	Filipino	<p>Master of Arts in Organization Development specializing in Microfinance Management</p> <p>Length of service: 21.40 years</p>
Baby Analyn A. Malaborbor	41	Filipino	<p>Management Development Program (Four-Week Non-Degree Mini MBA for Executives)</p> <p>Master of Arts in Organization Development specializing in Microfinance Management</p> <p>Length of service: 20.58 years</p>
Clarita G. Mercado	41	Filipino	<p>Master of Arts in Organization Development specializing in Microfinance Management</p> <p>Length of service: 19.75 years</p>
Raquel B. Zaragosa	45	Filipino	<p>Management Development Program (Four-Week Non-Degree Mini MBA for Executives)</p> <p>Master of Arts in Organization Development specializing in Microfinance Management</p> <p>Length of service: 22.83 years</p>

## List of Major Stockholders of CARD Bank, Inc. (with more than 20% equity shares)

## 1. CENTER FOR AGRICULTURE AND RURAL DEVELOPMENT (CARD), Inc. (A Microfinance NGO)

Product	Target	Value Proposition	Benefit Statement	Interest Rate
Pledge Savings	18 -65 yrs	Saving leading to CB stock ownership	Your gateway to Card Bank ownership	2%
Kayang-kaya	16 yrs and up	Accessibility and affordability	Easy way to start saving	1.5%
Matapat	16 yrs and up	Convenience and Accessibility	24/7 access to your savings	1%
Maagap	Below 16 yrs	Affordable and fun way for kids to save	Build your child's saving habits early	1.5%
Tiwala	18 yrs and up	Long term savings, high returns	Secured savings for a better future.	2% to 4.25%
Tagumpay	18 yrs and up	Habitual savings, Higher returns	Big dreams starts with small savings	1.5%
Checking Account	18 yrs and up, business operator	Easy payment for business transactions	Easy way to manage your business	1% for the interest bearing account with maintaining balance of P20,000
Dollar Account	18 yrs old and up	For investment	Easy way to accept remittance	.25%

## Loan Products

## Microfinance Loans

- **MF-Sikap 1 Loan** – For working and business capital
- **MF-Sikap Additional Loan** - For additional fund for better cash flow and overall business
- **MF-Sipag Loan** - For small entrepreneurs not belonging to any CARD Bank center
- **Micro Housing Loan** – For housing improvement and/or renovation
- **Micro-Agri Loan** – For agriculture-related business
- **Microfinance Plus** – For business capital amounting up to Php300,000

### **SME Loan**

- For clients needing working capital of more than P300, 000.
- SME – Working Capital
- SME – Investment

### **Other Loans**

- Solar Loan - to assist clients in availing a solar power equipment
- Health Loan – for paying SSS, PhilHealth contribution and insurance premium
- Calamity Loan – to restart business or rebuild destroyed houses of members due to calamities
- Educational Loan – to assist clients needing financial assistance in sending their children to school
- Salary Loan\* - in partnership with other government agencies or private institutions
- Mobile Phone/Cellphone Loan

### **Remittance Service**

#### 1.Domestic Remittance (in-house) through

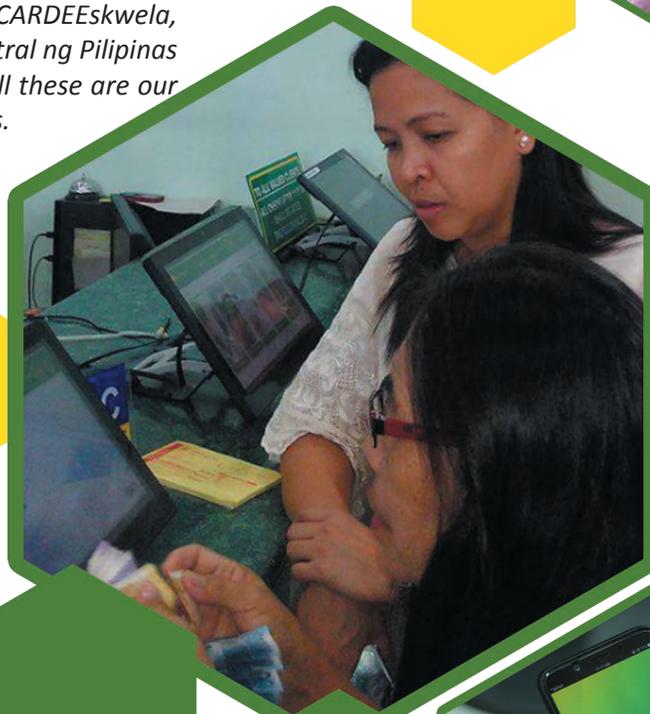
a.CARD Sulit Padala - CARD Bank and received by their loved ones in any CARD Bank or CARDE SME Bank branches nationwide.

b.Domestic Remittance Partners - A domestic remittance service in partnership with local remittance service providers. Clients can now send money through CARD Bank and receive it in any GCash outlet , Cebuana Lhuiller or vice versa.

#### 2.International Remittance

CARD Bank also offers international remittance services in partnership with remittance service providers abroad such as BDO Remit, Xpress Money, Worldremit, Inc., Globe Telecom, MoneyGram, Xoom and Transfast. Clients can now receive money in any CARD Bank branch from their loved ones abroad.

*In this age of technology, our journey to 5-8-40 has been challenged to its core. There were adjustments made but what remained is our commitment to eradicate poverty in the country. This year, we opened branches, and launched the Core Banking System that paved the way for other delivery channels like konek2CARD, mobile collection, and smart branch system. We also celebrated our 20th Anniversary and the graduation of our Senior Officers for SAIDI, implemented CARDEEskwela, and was recognized by Bangko Sentral ng Pilipinas as Financial Inclusion Champion. All these are our ways of making a better Philippines.*





# ***THE BOARD OF DIRECTORS***

**Dr. Jaime Aristotle B. Alip**  
*Chairperson*

**Ms. Flordeliza L. Sarmiento**  
*Vice Chairperson for Admin*

**Dr. Dolores M. Torres**  
*Vice Chairperson for  
Management & External Affairs*

**Ms. Marivic M. Austria**  
*President and CEO*

**Ms. Lorenza dT. Bañez**  
*Corporate Treasurer*

**Ms. Ma. Luisa P. Cadaing**  
*Director*

**Mr. Eduardo D. Jose, Jr.**  
*Independent Director*

**Dr. Gilberto M. Llanto**  
*Independent Director*

**Ms. Mercedita G. Medequiso**  
*Independent Director*

**Atty. Edgardo R. Marilim**  
*Legal Counsel*

**Ms. Lourdes B. Dijan**  
*Corporate Secretary*



# ***THE MANAGEMENT COMMITTEE***

**SENIOR MANAGEMENT COMMITTEE**

**Ms. Marivic M. Austria**  
*President and CEO*

**Ms. Lorenza dT. Bañez**  
*Executive Vice President*

**Ms. Lourdes B. Dijan**  
*Executive Vice President for Finance*

**Ms. Marissa M. De Mesa**  
*Senior Vice President for Risk Management*

**Ms. Glenda C. Magpantay**  
*Vice President for Operations*

**Ms. Herminigilda P. Manuba**  
*Vice President for Operations*

**Mr. Niceto Q. Lupig**  
*Vice President for IT-OIC*

**Mr. Jeffrey M. Rondina**  
*Vice President for Compliance – OIC*

**Mr. Ronnie D. Fallega**  
*Chief Information Officer/ Assistant Vice President*

**Ms. Rowena F. Galarde**  
*Assistant Vice President  
for Accounting and Finance*

**Ms. Rizaline A. Manalo**  
*Assistant Vice President for Operations*

**Ms. Baby Analyn A. Malaborbor**  
*Senior Regional Director*

**Ms. Clarita G. Mercado**  
*Senior Regional Director*

**MANAGEMENT COMMITTEE**

**Mr. Michael SM. Borja**  
*Assistant Vice President for MIS-OIC/UTM*

**Mr. Daryl Dane C. Laggui**  
*General Accountant for FS Compilation*

**Mr. Rex P. De Lumban**  
*Deputy Director for Remittance-OIC*

**Mr. Romeo B. Garde Jr**  
*Risk Manager-OIC*

**REGIONAL DIRECTORS**

**Ms. Raquel B. Zaragosa**

**Ms. Leslie C. Marcaida**

**Mr. Ace B. Montes**

**Ms. Ma. Luella S. Bulalacao**

**Ms. Arlene M. Corbantes**

**Ms. Maria Fe Busadre**

**Ms. Eileen A. Reanzares**

**Ms. Maria Fe L. Yap**

**Mr. Fundard Buncaras**

**Ms. Maridel C. Mendoza**

**Ms. Genalyn L. Decillo**

**Ms. Marissa D. Carandang**

**Ms. Jenet R. Constantino**

**Ms. Marissa P. Escalona**

**Ms. Jessica J. Dichoso**

**Ms. Medy M. Valenzuela**

**Ms. Jocelyn L. Lampas**

**Ms. Venancia M. Salazar**

**Mr. Jonel A. Rapera**

**Ms. Wilma D. Laurio**

**Mr. Joseph Labastida**

**Ms. Zabeth M. Opis**

**Mr. Juanito I. Dela Cueva**

# OUR OFFICES

WE SERVE FILIPINOS NATIONWIDE THROUGH OUR 87 BRANCHES INCLUDING HEAD OFFICE AND 394 MICROBANKING OFFICES

Main Office: San Pablo City, Laguna

## LUZON MAIN BRANCHES

Alaminos, Pangasinan  
Aroroy  
Atimonan  
Baguio  
Bangued  
Bay  
Calapan  
Calauag  
Candelaria  
Candon  
Cataingan  
Daet  
Dimasalang  
Dolores  
Gasan  
Goa  
Gumaca  
Infanta  
Labo  
Laoag  
Las Piñas  
La Trinidad  
Legaspi  
Libmanan  
Ligao  
Lingayen  
Lucban  
Lucena  
Makati  
Mamburao

Mandaluyong  
Masbate  
Mogpog  
Mulanay  
Naga  
Nabua  
Nagcarlan  
Parañaque  
Pasay  
Pili  
Pinamalayan  
Puerto Galera  
Quezon, Quezon  
Roxas Oriental Mindoro  
Sablayan  
San Carlos  
San Fernando  
San Jose, Occidental, Mindoro  
Sariaya  
Sipocot  
Sorsogon  
Sta. Cruz  
Tagkawayan  
Tarlac  
Tiaong  
Urdaneta  
Torrijos  
Victoria

## VISAYAS MAIN BRANCHES

Balanggiga  
Barotac Nuevo  
Baybay  
Boracay  
Borongan  
Catbalogan  
Culasi  
Estancia  
Guiuan  
Jordan  
Iloilo  
Miagao  
Passi  
Roxas, Capiz  
San Jose, Antique  
Tagbilaran  
Tacloban

## MINDANAO MAIN BRANCHES

Buhangin  
Davao  
Kabacan  
Kidapawan  
Malalag  
Malita  
Mati  
Matina  
Midsayap  
Nabunturan  
Tagum

# *OUR PARTNERS*

ATTF LUXEMBOURG

BANCNET

BANCO DE ORO

BANK OF THE PHILIPPINE ISLANDS

BDO REMIT

CEBUANA LHUILLIER

DEVELOPMENT BANK OF THE PHILIPPINES

GLOBE GCASH

GRAMEEN FOUNDATION USA

INTERNATIONAL FINANCE CORPORATION

LAND BANK OF THE PHILIPPINES

MONEYGRAM

PEOPLE'S CREDIT AND FINANCE CORPORATIONPHILHEALTH

PLANTERS DEVELOPMENT BANK

SECURITY BANK

SECURITY BANK CORPORATION

SMALL BUSINESS CORPORATION

SOCIAL SECURITY SYSTEM

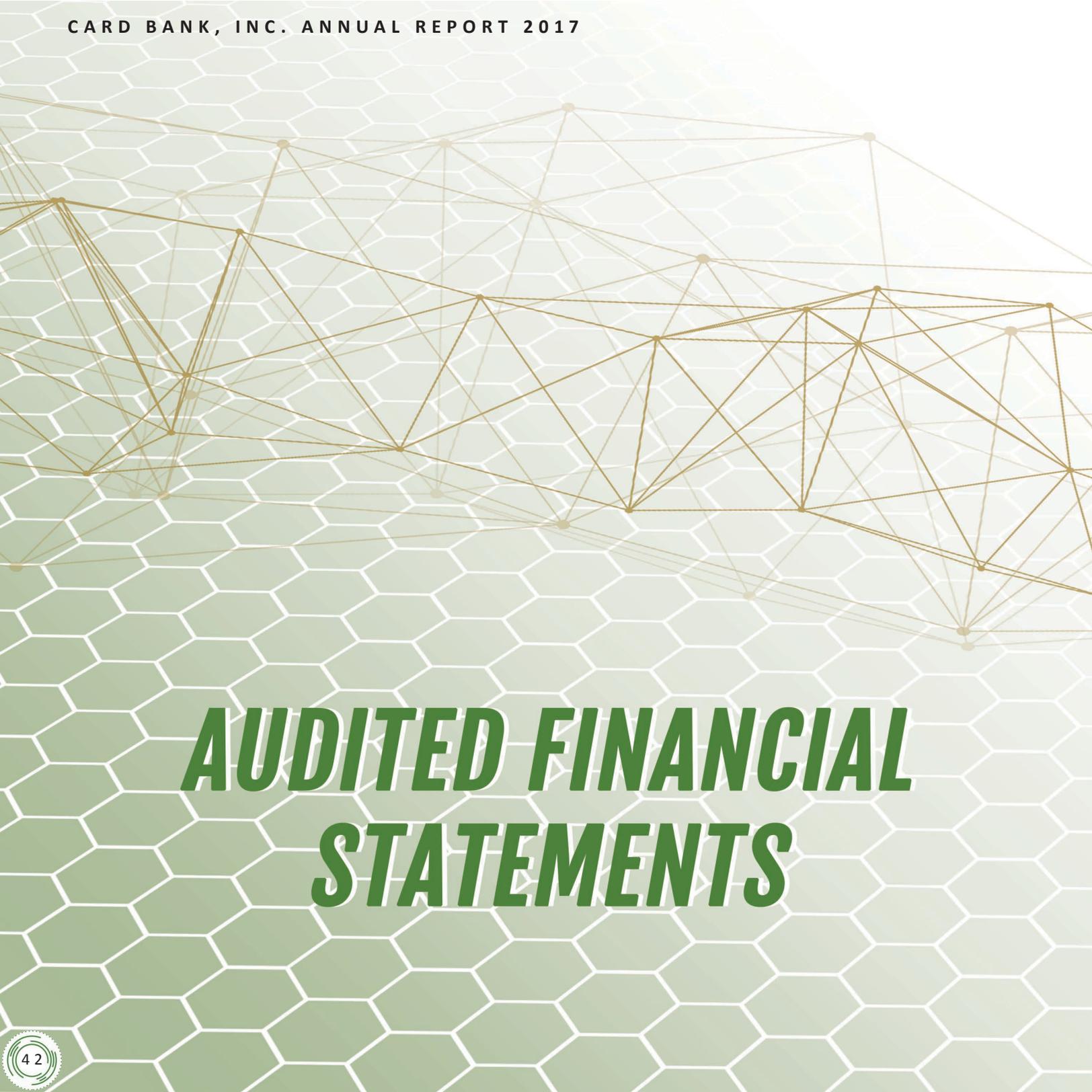
TRANS-FAST

UNION BANK OF THE PHILIPPINES

WOMEN'S WORLD BANKING

XOOM GLOBAL MONEY TRANSFER

XPRESSMONEY



# ***AUDITED FINANCIAL STATEMENTS***

**CARD BANK, INC.**  
**(A MICROFINANCE-ORIENTED RURAL BANK)**  
**STATEMENTS OF FINANCIAL POSITION**

	<b>December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>ASSETS</b>		
Cash and other cash items	<b>₱143,046,805</b>	₱146,860,868
Due from Bangko Sentral ng Pilipinas (Notes 6 and 13)	<b>256,064,797</b>	189,947,924
Due from other banks (Note 6)	<b>1,948,860,842</b>	1,734,571,649
Available-for-sale investments (Note 7)	<b>376,124,647</b>	231,231,531
Loans and receivables (Note 8)	<b>7,990,274,840</b>	6,398,359,567
Held-to-maturity investments (Note 9)	<b>246,475,260</b>	246,006,757
Investment in an associate (Note 10)	<b>246,812,578</b>	170,182,354
Property and equipment (Note 11)	<b>518,757,284</b>	555,237,686
Retirement asset (Note 19)	<b>252,154,652</b>	219,442,604
Deferred tax assets (Note 21)	<b>18,552,951</b>	32,670,711
Other assets (Note 12)	<b>151,572,020</b>	144,304,477
	<b>₱12,148,696,676</b>	₱10,068,816,128
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
Deposit liabilities (Notes 13 and 22)		
Demand	<b>₱185,941,415</b>	₱63,086,029
Savings	<b>7,836,619,226</b>	5,906,098,779
	<b>8,022,560,641</b>	5,969,184,808
Bills payable (Note 14)	<b>910,974,768</b>	1,371,050,423
Income tax payable	<b>100,043,581</b>	98,458,483
Other liabilities (Note 15)	<b>352,640,029</b>	319,742,205
	<b>9,386,219,019</b>	7,758,435,919
<b>Equity</b>		
Capital stock (Note 17)		
Preferred stock	<b>681,763,800</b>	570,827,000
Common stock	<b>999,992,600</b>	543,185,700
	<b>1,681,756,400</b>	1,114,012,700
Surplus	<b>1,025,345,873</b>	1,192,135,303
Remeasurement gains on retirement liabilities (Note 19)	<b>60,238,093</b>	16,507,237
Share in other comprehensive income (loss) of an associate (Note 10)	<b>2,777,611</b>	(8,692,044)
Net unrealized losses on available-for-sale investments (Note 7)	<b>(7,640,320)</b>	(3,582,987)
	<b>2,762,477,657</b>	2,310,380,209
	<b>₱12,148,696,676</b>	₱10,068,816,128

*See accompanying Notes to Financial Statements.*

**CARD BANK, INC.**  
**(A MICROFINANCE-ORIENTED RURAL BANK)**  
**STATEMENTS OF INCOME**

	Years Ended December 31	
	2017	2016
<b>INTEREST INCOME ON</b>		
Loans and receivables (Note 8)	<b>₱3,487,634,488</b>	₱2,898,808,240
Due from other banks (Note 6)	<b>29,254,191</b>	16,820,310
Investment securities (Notes 7 and 9)	<b>19,606,806</b>	16,885,910
	<b>3,536,495,485</b>	2,932,514,460
<b>INTEREST EXPENSE ON</b>		
Deposit liabilities (Notes 13 and 22)	<b>150,969,073</b>	111,203,343
Bills payable (Note 14)	<b>46,128,757</b>	46,855,651
	<b>197,097,830</b>	158,058,994
<b>NET INTEREST INCOME</b>	<b>3,339,397,655</b>	2,774,455,466
Miscellaneous (Note 18)	<b>14,460,885</b>	17,159,504
<b>TOTAL OPERATING INCOME</b>	<b>3,353,858,540</b>	2,791,614,970
<b>OPERATING EXPENSES</b>		
Compensation and benefits (Notes 19 and 22)	<b>1,065,535,236</b>	830,310,380
Transportation and travel	<b>196,816,601</b>	173,412,626
Taxes and licenses (Note 21)	<b>191,447,502</b>	161,363,925
Information and technology (Note 22)	<b>175,327,157</b>	84,027,093
Rent (Notes 20 and 22)	<b>144,166,947</b>	106,598,931
Depreciation and amortization (Note 11)	<b>107,826,908</b>	83,273,945
Stationery and office supplies	<b>101,227,269</b>	77,310,850
Security, messengerial and janitorial	<b>78,604,798</b>	53,290,164
Employee trainings (Note 22)	<b>64,946,032</b>	57,846,304
Postage, telephone and cable	<b>54,540,300</b>	46,268,539
Members training and development (Note 22)	<b>50,745,604</b>	40,166,483
Power, light and water	<b>33,014,091</b>	26,812,503
Management and other professional fees	<b>21,193,110</b>	19,853,865
Directors' fee	<b>19,045,876</b>	18,867,698
Insurance	<b>17,022,878</b>	21,772,829
Seminars and meetings (Note 22)	<b>13,403,705</b>	12,074,164
Repairs and maintenance	<b>12,267,735</b>	8,881,824
Program monitoring and evaluation	<b>6,509,929</b>	7,247,955
Provision for credit losses (Note 8)	<b>771,917</b>	40,935,931
Miscellaneous (Notes 18 and 22)	<b>63,352,315</b>	47,579,047
	<b>2,417,765,910</b>	1,917,895,057
<b>INCOME BEFORE SHARE IN NET</b>		
<b>INCOME OF AN ASSOCIATE</b>	<b>936,092,630</b>	873,719,913
<b>SHARE IN NET INCOME OF AN ASSOCIATE</b> (Note 10)	<b>88,560,569</b>	63,917,586
<b>INCOME BEFORE TAX</b>	<b>1,024,653,199</b>	937,637,499
<b>PROVISION FOR INCOME TAX</b> (Note 21)	<b>283,057,923</b>	263,428,461
<b>NET INCOME</b>	<b>₱741,595,276</b>	₱674,209,038

*See accompanying Notes to Financial Statements.*

**CARD BANK, INC.**  
**(A MICROFINANCE-ORIENTED RURAL BANK)**

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**STATEMENTS OF COMPREHENSIVE INCOME**

	<b>Years Ended December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>NET INCOME</b>	<b>₱741,595,276</b>	<b>₱674,209,038</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>		
<i>Items that may not be classified to the statement of income:</i>		
Remeasurement gains on retirement liabilities (Note 19)	62,472,651	9,300,096
Income tax effects (Note 21)	(18,741,795)	(2,790,028)
	<b>43,730,856</b>	<b>6,510,068</b>
<i>Items that may be reclassified to the statement of income:</i>		
Unrealized losses on available-for-sale investments (Note 7)	(5,796,190)	(3,921,608)
Income tax effects (Note 21)	1,738,857	1,176,482
	<b>(4,057,333)</b>	<b>(2,745,126)</b>
Share in other comprehensive income (loss) of an associate (Note 10)	11,469,655	(518,954)
	<b>7,412,322</b>	<b>(3,264,080)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱792,738,454</b>	<b>₱677,455,026</b>

*See accompanying Notes to Financial Statements.*

**CARD BANK, INC.**  
**(A MICROFINANCE-ORIENTED RURAL BANK)**  
**STATEMENTS OF CHANGES IN EQUITY**

	Preferred Stock (Note 17)	Common Stock (Note 17)	Surplus	Remeasurement Gains on Retirement Liabilities (Note 19)	Share in Other Comprehensive Income (Loss) of an Associate (Note 10)	Net Unrealized Losses on Available-for-sale Investments (Note 7)	Total
Balance at January 1, 2017	₱570,827,000	₱543,185,700	₱1,192,135,303	₱16,507,237	(₱8,692,044)	(₱3,582,987)	₱2,310,380,209
Total comprehensive income	—	—	741,595,276	43,730,856	11,469,655	(4,057,333)	792,738,454
Issuance of shares of stocks	56,853,600	—	—	—	—	—	56,853,600
Collection of subscription receivable	—	—	—	—	—	—	—
Stock dividends (Note 17)	54,083,200	81,814,300	(374,992,600)	—	—	—	135,897,500
Cash dividends (Note 17)	—	374,992,600	(533,392,106)	—	—	—	(533,392,106)
Balance at December 31, 2017	₱681,763,800	₱999,992,600	₱1,025,345,873	₱60,238,093	₱2,777,611	(₱7,640,320)	₱2,762,477,657
Balance at January 1, 2016	₱499,884,000	₱492,286,800	₱772,926,265	₱9,997,169	(₱8,173,090)	(₱837,861)	₱1,766,083,283
Total comprehensive income	—	—	674,209,038	6,510,068	(518,954)	(2,745,126)	677,455,026
Application of deposit for future stock subscription to issued shares	42,191,010	26,097,100	—	—	—	—	68,288,110
Collection of subscription receivable	—	—	—	—	—	—	—
(Note 23)	28,751,990	24,801,800	(255,000,000)	—	—	—	53,553,790
Cash dividends	—	—	—	—	—	—	(255,000,000)
Balance at December 31, 2016	₱570,827,000	₱543,185,700	₱1,192,135,303	₱16,507,237	(₱8,692,044)	(₱3,582,987)	₱2,310,380,209

See accompanying Notes to Financial Statements.

**CARD BANK, INC.**  
**(A MICROFINANCE-ORIENTED RURAL BANK)**  
**STATEMENTS OF CASH FLOWS**

	<b>Years Ended December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	<b>₱1,024,653,199</b>	₱937,637,499
Adjustments for:		
Depreciation and amortization (Note 11)	<b>107,826,908</b>	83,273,945
Share in net income of an associate (Note 10)	<b>(88,560,569)</b>	(63,917,586)
Retirement expense (Note 19)	<b>29,760,603</b>	25,758,411
Amortization of transaction costs (Note 14)	<b>4,801,468</b>	5,069,709
Gain on disposal of property and equipment (Note 18)	<b>(1,598,854)</b>	(972,556)
Provision for credit losses (Note 8)	<b>771,917</b>	40,935,931
Amortization of net premium on available-for-sale investments (Note 7)	<b>691,740</b>	699,869
Amortization of net discount on held-to-maturity investments (Note 9)	<b>516,497</b>	1,651,028
Dividend received from unquoted equity security (Note 7)	<b>(141,540)</b>	–
Net unrealized gains on foreign exchange transactions	<b>(80,493)</b>	(260,171)
Operating income before changes in operating assets and liabilities:	<b>1,078,640,876</b>	1,029,876,079
Decrease (increase) in the amounts of:		
Loans and receivables	<b>(1,592,687,190)</b>	(1,115,041,717)
Other assets	<b>(8,187,670)</b>	22,797,150
Increase (decrease) in the amounts of:		
Deposit liabilities	<b>2,053,375,833</b>	1,456,418,236
Other liabilities	<b>(7,951,336)</b>	10,255,913
Net cash generated from operations	<b>1,523,190,513</b>	1,404,305,661
Income taxes paid	<b>(284,358,003)</b>	(259,336,169)
Contribution to retirement fund (Note 19)	–	(109,800,000)
Net cash provided by operating activities	<b>1,238,832,510</b>	1,035,169,492
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions of:		
Available-for-sale investments	<b>(150,981,046)</b>	(99,344,795)
Property and equipment (Note 11)	<b>(75,196,919)</b>	(118,939,820)
Held-to-maturity investments (Note 9)	<b>(50,000,000)</b>	(72,934,670)
Software costs (Note 12)	<b>(2,869,954)</b>	–
Dividends received (Notes 7 and 10)	<b>48,141,540</b>	12,000,000
Additional investment in an associate (Notes 10 and 23)	<b>(25,000,000)</b>	(29,600,000)
Proceeds from:		
Maturity of held-to-maturity investments (Note 9)	<b>49,015,000</b>	63,497,281
Disposal of property and equipment (Note 11)	<b>9,239,349</b>	1,638,153
Net cash used in investing activities	<b>(197,652,030)</b>	(243,683,851)

(Forward)

	<b>Years Ended December 31</b>	
	2017	2016
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Settlements of bills payable (Note 14)	(₱963,160,000)	(₱821,580,000)
Availments of bills payable (Note 14)	498,282,877	925,858,904
Proceeds from (Note 17):		
Collection of subscriptions receivable on common stock	81,814,300	24,801,800
Collection on issuance of preferred stock	56,853,600	–
Collection of subscriptions receivable on preferred stock	54,083,200	28,751,990
Dividends paid (Note 17)	(492,542,947)	(287,431,457)
Net cash used in financing activities	(764,668,970)	(129,598,763)
<b>EFFECTS OF EXCHANGE RATE CHANGES IN CASH AND CASH EQUIVALENTS</b>		
	80,493	260,171
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>276,592,003</b>	<b>662,147,049</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		
Cash and other cash items	146,860,868	100,838,896
Due from Bangko Sentral ng Pilipinas	189,947,924	149,539,008
Due from other banks	1,734,571,649	1,158,855,488
	<b>2,071,380,441</b>	<b>1,409,233,392</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		
Cash and other cash items	143,046,805	146,860,868
Due from Bangko Sentral ng Pilipinas	256,064,797	189,947,924
Due from other banks	1,948,860,842	1,734,571,649
	<b>₱2,347,972,444</b>	<b>₱2,071,380,441</b>

**OPERATIONAL CASH FLOWS FROM INTEREST AND DIVIDENDS**

	<b>Years Ended December 31</b>	
	2017	2016
Interest received	₱3,453,540,896	₱2,914,385,026
Interest paid	139,519,723	153,044,736

*See accompanying Notes to Financial Statements.*

**CARD BANK, INC.**  
**(A MICROFINANCE-ORIENTED RURAL BANK)**

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**NOTES TO FINANCIAL STATEMENTS**

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**1. Corporate Information**

CARD Bank, Inc. (A Microfinance-Oriented Rural Bank) (the Bank) was incorporated in the Philippines on July 1, 1997. The Bank was granted the authority to operate by the Bangko Sentral ng Pilipinas (BSP) on August 25, 1997 and formally opened for business on September 1, 1997. It is currently engaged in extending microcredit and rural credit to small farmers and tenants and to deserving rural industries or enterprises. The Bank offers a wide range of products and services such as deposit products, loans, and treasury that serve mainly to the consumer market.

On April 16, 2011, the Bank's Board of Directors (BOD) and stockholders approved the amendment to the Articles of Incorporation, adding to the Bank's purpose the function to act as a micro-insurance agent for the presentation, marketing, sale, and servicing of micro-insurance products. This was subsequently approved by the BSP and the Insurance Commission on February 10, 2012 and January 17, 2012, respectively. The Philippine Securities and Exchange Commission (SEC) approved and issued the certificate of filing of amended Articles of Incorporation on June 29, 2012.

The Bank is a member of Center for Agriculture and Rural Development (CARD) - Mutually Reinforcing Institutions (MRI).

As at December 31, 2017 and 2016, the Bank is 37.48% and 29.6%-owned by CARD, Inc., respectively.

The Bank's executive office is located at 20 M. L. Quezon Street, City Subdivision, San Pablo City, Laguna. The head office is located at No. 35 P. Burgos, corner M. Paulino Street, San Pablo City, Laguna. As at December 31, 2017 and 2016, the Bank has 86 and 78 branches, respectively.

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**2. Summary of Significant Accounting Policies**

Basis of Presentation

The accompanying financial statements have been prepared on a historical cost basis except for available-for-sale (AFS) investments which are measured at fair value. The financial statements are presented in Philippine peso (₱), which is the Bank's presentation currency. All values are rounded to the nearest peso, except when otherwise indicated.

The financial statements of the Bank include the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU). The functional currency of the RBU and the FCDU is the Philippine peso and United States dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine pesos (see accounting policy on Foreign Currency Transactions and Translation). The financial statements of these units are combined after eliminating inter-unit accounts.

Statement of Compliance

The financial statements of the Bank have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

Presentation of Financial Statements

The statements of financial position of the Bank are presented in order of liquidity. An analysis regarding recovery of assets or settlement of liabilities within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 16.

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if and only if there is a currently enforceable legal right to set off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Bank assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Bank and all of the counterparties.

The Bank has no offsetting arrangements with its counterparties.

Income and expenses are not offset in the statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Bank.

Changes in Accounting Policies and Disclosures

The Bank applied certain standards and amendments, which are effective for annual periods beginning on or after January 1, 2017. The Bank has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The nature and impact of the effect of these changes are disclosed below. Unless otherwise stated, these pronouncements applied for the first time in 2017 did not have material impact on the financial statements of the Bank.

- Amendments to PFRS 12, *Disclosure of Interests in Other Entities, Clarification of the Scope of the Standard* (Part of *Annual Improvements to PFRSs 2014 - 2016 Cycle*)
- Amendments to Philippine Accounting Standards (PAS 12), *Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*
- PAS 7, *Statement of Cash Flows, Disclosure Initiative*

The amendments require entities to provide disclosure of changes in their liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses).

The Bank has provided the required information in Note 14 to the financial statements. As allowed under the transition provisions of the standard, the Bank did not present comparative information for the year ended December 31, 2016.

Foreign Currency Transactions and Translation*Transactions and balances*

The books of accounts of the RBU are maintained in Philippine peso, the RBU's functional currency, while those of the FCDU are maintained in USD, the FCDU's functional currency. For financial reporting purposes, the foreign currency-denominated monetary assets and monetary liabilities in the RBU are translated in Philippine peso based on the Philippine Dealing System (PDS) closing rates prevailing at end of the year and foreign currency-denominated income and expenses based on the exchange rates at transaction dates. Foreign exchange differences arising from restatements of

foreign currency-denominated assets and liabilities in the RBU are credited to or charged against the operations in the period which the rates change. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### *FCDU*

As at reporting date, the assets and liabilities of the FCDU are translated into the Bank's presentation currency, the Philippine peso, using PDS closing exchange rates and its income and expenses are translated at PDS weighted average rate (WAR) for the year.

Exchange differences arising on translation are taken directly to the statement of comprehensive income under 'Translation adjustment'. Upon actual remittance of FCDU income to RBU, the related exchange differences arising from translation lodged under 'Miscellaneous income or expense' is reclassified to the statement of income in the RBU books.

#### Fair Value Measurement

For measurement and disclosure purposes, the Bank determines the fair value of an asset or liability at initial measurement or at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements at fair value on a recurring basis, the Bank determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy (see Note 4).

#### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, due from BSP and other banks that are highly liquid, readily convertible to known amounts of cash with original maturities of three months or less from dates of placements and which are subject to insignificant risk of changes in value. Due from BSP includes statutory reserves required by the Bank which the Bank considers as cash and cash equivalents as withdrawals can be made to meet the Bank's cash requirements as allowed by the BSP.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

##### *Date of recognition*

Regular way purchases or sales of financial assets that require delivery of the assets within the time frame established by regulation or convention in the marketplace are recognized on settlement date. Deposits and receivables from borrowers are recognized when cash is received or advanced to the borrowers.

##### *Initial recognition of financial instruments*

All financial instruments are initially recognized at fair value. Except for financial instruments at fair value through profit or loss (FVPL), the initial measurement of financial instruments includes transaction costs. Financial assets are classified, at initial recognition, as financial assets at FVPL, AFS investments, held-to-maturity (HTM) investments and loans and receivables. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its financial assets at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

As at December 31, 2017 and 2016, the Bank has no outstanding financial instruments at FVPL.

##### *'Day 1' difference*

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Bank recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the statement of income under 'Miscellaneous' unless it qualifies for recognition as some other type of asset or liability.

In cases where the transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Bank determines the appropriate method of recognizing the 'Day 1' difference amount.

*Embedded derivatives*

Embedded derivatives are separated from their host contracts and carried at fair value when the entire hybrid contracts (composed of both the host contract and the embedded derivative) are not accounted for as financial assets at FVPL, when their economic risks and characteristics are not closely related to those of their respective host contracts, and when a separate instrument with the same terms as the embedded derivatives would meet the definition of a derivative. The Bank assesses whether embedded derivatives are required to be separated from the host contract when the Bank first becomes a party to the contract. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies the contractual cash flows.

*AFS investments*

AFS investments are those which are designated as such or do not qualify to be classified as financial assets at FVPL, HTM investments, or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. The Bank's AFS investments are composed of quoted government debt securities and unquoted equity security.

After initial measurement, these are subsequently measured at fair value. The effective yield component of AFS debt securities is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported income and are reported as 'Net unrealized losses on AFS investments' in the statement of financial position.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized in the statement of income under 'Miscellaneous' account. Interest earned on holding AFS debt securities are reported as 'Interest income' using the effective interest method. The losses arising from impairment of AFS investments are recognized as 'Provision for credit losses' in the statement of income.

*Loans and receivables*

This accounting policy relates to 'Due from BSP', 'Due from other banks', 'Loans and receivables' and security deposits under 'Other assets'. These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than:

- those that the Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as FVPL;
- those that the Bank, upon initial recognition, designates as AFS; and
- those for which the Bank may not cover substantially all of its initial investment other than because of credit deterioration.

After initial measurement, these are subsequently measured at amortized cost using the effective interest method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the effective interest rate (EIR). The amortization is included in 'Interest income' in the statement of income. The losses arising from impairment are recognized in 'Provision for credit losses' in the statement of income.

*HTM investments*

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Bank's management has the positive intention and ability to hold to maturity. Where the Bank would sell other than insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS investments.

After initial measurement, these are subsequently measured at amortized cost using the effective interest method, less any impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. Gains and losses are recognized when the HTM investments are derecognized and impaired, as well as through the amortization process. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for credit losses'.

*Financial liabilities at amortized cost*

These are issued financial instruments or their components, which are not designated at FVPL where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, financial liabilities not qualified and not designated as FVPL, are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account the impact of applying the effective interest method of amortization for any related premium, discount and any directly attributable transaction costs.

When the Bank breaches a provision of a long-term loan arrangement on or before the end of the reporting period with the effect that the liability becomes payable on demand, it classifies the liability as current, even if the lender agreed, after the reporting period and before the authorization of the financial statements for issue, not to demand payment as a consequence of the breach.

These policies apply to liabilities classified under 'Deposit liabilities', 'Bills payable' and other financial liabilities under 'Other liabilities' in the statement of financial position.

Derecognition of Financial Assets and Financial Liabilities

*Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired or transferred; or
- the Bank retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Bank has transferred its rights to receive cash flows from the asset either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred the control of the asset.

Where the Bank has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset, nor transferred control of the asset, the Bank continues to recognize the transferred asset to the extent of the Bank's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

*Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

Impairment of Financial Assets

The Bank assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

*Financial assets carried at amortized cost*

For financial assets carried at amortized cost, the Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the statement of income under 'Provision for credit losses'. Interest income continues to be recognized based on the original EIR of the asset. The financial assets, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized.

If the Bank determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the counterparties' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment.

For the purpose of a collective assessment of impairment, financial assets are grouped on the basis past due status of the borrowers. Future cash flows in a group of financial assets that are collectively assessed for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as

changes in unemployment rates, property prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited under 'Miscellaneous' in the statement of income.

#### *Restructured loans*

Where possible, the Bank seeks to restructure receivables, which may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subjected to individual and collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the original EIR, is recognized in 'Provision for credit losses' in the statement of income.

#### *AFS investments*

For AFS investments, the Bank assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets are impaired. In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in the statement of income. Future interest income is based on the reduced carrying amount and is accrued based on the original EIR. Such accrual is recorded as part of 'Interest income' in the statement of income. If, in subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

#### Investment in an Associate

An associate is an entity over which the Bank has a significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The Bank's investment in an associate is accounted for using the equity method.

Under the equity method, investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Bank's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment separately.

The statement of income reflects the Bank's share of the results of operations of the associate. Any change in OCI of the associate is presented as part of the Bank's OCI. In addition, when there has been a change recognized directly in the equity of the associate, the Bank recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealized gains and losses resulting from transactions between the Bank and associate are eliminated to the extent of the interest in the associate.

The financial statements of the associate are prepared for the same reporting period as the Bank. The associate's accounting policies conform to those used by the Bank for like transactions and events in similar circumstances.

Upon loss of significant influence over the associate, the Bank measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in statement of income.

#### Property and Equipment

Land is stated at cost less any impairment in value while depreciable property and equipment such as furniture, fixtures and equipment, building, transportation equipment, leasehold improvements, and land improvements are stated at cost less accumulated depreciation and any impairment in value.

Construction in progress is stated at cost less any impairment in value. The initial cost is comprised of construction costs and any other directly-attributable costs of bringing asset to its working condition and location for its intended use, including borrowing costs. Construction in progress is not depreciated until such time that the relevant assets are completed and are ready for use.

Depreciation and amortization commences once the property and equipment are available for use and is computed using the straight-line method over the estimated useful lives (EUL) of the respective assets, except for leasehold improvements which are amortized over the shorter of the EUL of the improvements or the terms of the related leases. The EUL of the depreciable assets are as follows:

Building	7 to 15 years
Furniture, fixtures and equipment	3 to 7 years
Leasehold improvements	3 years or the terms of the related leases, whichever is shorter
Land improvements	5 years
Transportation equipment	3 years

The EUL, residual value and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation is credited against profit or loss.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected for its use or disposal. Any resulting gain or loss arising on the derecognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in the statement of income in the year the asset is derecognized.

#### Intangible Assets

Intangible assets consist of software costs that are recognized under 'Other assets' in the statement of financial position. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses.

Intangible assets are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets is recognized in the statement of income in the expense category that is consistent with the function of the intangible assets.

If the entity acquires intangible assets by subcontracting other parties (e.g., development-and-supply contracts or research and development contracts), the entity must exercise judgment in determining whether it is acquiring an intangible asset or whether it is obtaining goods and services that are being used in the development of an intangible asset by the entity itself. In the latter case, the entity will only be able to recognize an intangible asset if the expenditures meet the criteria which confirm that the related activity is at a sufficiently advanced stage of development, which shall be both technically and commercially viable and includes only directly attributable costs.

Only expenditure arising from the development phase can be considered for capitalization, with all expenditure on research being recognized as an expense when it is incurred.

Software costs recognized as assets are amortized on a straight-line basis over the EUL of three (3) to ten (10) years. The amortization period and method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. Software costs under development are not amortized until available for use.

#### Impairment of Nonfinancial Assets

At each reporting date, the Bank assesses whether there is any indication that its nonfinancial assets (e.g., investment in an associate, property and equipment, and intangible assets) may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Bank makes a formal estimate of recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash generating unit (CGU) to which it belongs. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset (or CGU) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or CGU).

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such a reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured, regardless of when payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Bank assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal. The Bank has concluded that it is acting as a principal in all of its revenue.

The following specific recognition criteria must also be met before revenue is recognized:

*Interest income*

For all financial instruments measured at amortized cost and AFS investments, income is recorded at EIR, which is the rate that exactly discounts estimated future cash flows through the expected useful life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. The adjusted carrying amount is calculated based on the original EIR. The change in carrying amount is recorded as 'Interest income' in the statement of income.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

*Commission income, deposit-related fees, penalties and bank charges*

Commissions are accrued when earned. Deposit-related fees, penalties and bank charges are recognized only upon collection or where there is a reasonable degree of certainty as to their collectability. These items are reported under 'Miscellaneous' in the statement of income.

*Rental income*

Rental income arising on leased properties is accounted for on a straight-line basis over the lease terms on ongoing leases and is recorded in the statement of income under 'Miscellaneous'.

Expense Recognition

Expense is recognized when it is probable that decrease in the future economic benefits related to decrease in an asset or an increase in liability has occurred and that the decrease in economic benefits can be measured reliably. Expense is recognized when incurred.

*Interest expense*

Interest expense for all interest-bearing financial liabilities is recognized in 'Interest expense' in the statement of income using the EIR of the financial liabilities to which they relate.

*Other expenses*

Expenses encompass losses as well as those expenses that arise in the ordinary course of business of the Bank. Expenses are recognized when incurred.

Retirement Benefits

The Bank operates a defined benefit retirement plan and a defined contribution plan, which require contributions to be made to a separately administered fund.

*Defined benefit retirement plan*

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the reporting date reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling (if any). The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expenses in the statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in the statement of financial position with a corresponding debit or credit to 'Remeasurement gains (losses) on retirement liabilities' under OCI in the period in which they arise. Remeasurements are not reclassified to the statement of income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Plan assets are not available to the creditors of the Bank, nor can they be paid directly to the Bank. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

*Defined contribution plan*

The Bank also operates defined contribution plan referred to as "Hybrid Plan" which provides a retirement benefit equal to 100% of the member's employer accumulated value, if any, provided that in no case shall 100% of the employee accumulated value in Fund A be less than 100% of plan salary for every year of credited service. As at December 31, 2017 and 2016, the Bank does not value its defined benefit assets (liability) for the contributions made to the Hybrid Plan.

*Employee leave entitlement*

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period. For leave entitlements expected to be settled for more than twelve months after the reporting date, the estimated liability is actuarially determined and reported under 'Other Liabilities' in the statement of financial position.

Equity*Capital stock*

Capital stock is measured at par value for all shares issued and outstanding. When the Bank issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax. The subscribed capital stock is reported in equity less the related subscription receivable.

*Surplus*

Surplus represents cumulative balance of periodic net income or loss, dividend distributions, if any, to the shareholders, effect of changes in accounting policy, and all other capital adjustments.

*Dividends*

Dividends on preferred and common shares are recognized as a liability and deducted from retained earnings when approved by the BOD of the Bank. Dividends declared during the year that are approved after the reporting date are dealt with as an event after the reporting date.

Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios 'a', 'c' or 'd' above, and at the date of renewal or extension period for scenario 'b'.

*Bank as lessee*

Leases where the lessor retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense under 'Rent' in the statement of income on a straight-line basis over the lease term.

*Bank as lessor*

Leases where the Bank does not transfer substantially all the risk and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the year in which they are earned.

### Income Taxes

#### *Current tax*

Current tax assets and liabilities for the current and prior year periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at the reporting date.

#### *Deferred tax*

Deferred tax is provided, using the statement of financial position liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that future taxable income will be available against which the deductible temporary differences and carryforward of unused excess MCIT over RCIT and unused NOLCO can be utilized. Deferred tax assets, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of transaction, affects neither the accounting income nor taxable income.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current tax and deferred tax relating to items recognized directly in equity is recognized in OCI, and not in the statement of income.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes relates to the same taxable entity and the same taxation authority.

### Provisions and Contingencies

Provisions are recognized when the Bank has a present obligation (legal or constructive), as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Where the Bank expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized under 'Interest expense' in the statement of income.

Contingent liabilities are not recognized but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Period

Any post year-end events that provide additional information about the Bank's position at the reporting date (adjusting events) are reflected in the Bank's financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

#### **Standards Issued but not yet Effective**

Standards issued but not yet effective are listed below. The listing consists of standards and interpretations issued, which the Bank reasonably expects to be applicable at a future date. Unless otherwise indicated, the Bank does not expect that the future adoption of the said pronouncements to have a significant impact on its financial statements. The Bank intends to adopt the following pronouncements when they become effective.

##### *Effective beginning on or after January 1, 2018*

- Amendments to PFRS 2, *Classification and Measurement of Share-based Payment Transactions*
- Amendments to PFRS 4, *Applying PFRS 9, Financial Instruments, with PFRS 4*
- PFRS 15, *Revenue from Contracts with Customers*
- Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value* (Part of *Annual Improvements to PFRSs 2014 - 2017 Cycle*)
- Amendments to PAS 40, *Investment Property - Transfers of Investment Property*
- Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration*

Pronouncements that are deemed to have significant impact on the financial statements of the Bank are described below:

##### *Effective beginning on or after January 1, 2018*

- PFRS 9, *Financial Instruments*  
PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. The Bank plans to adopt the new standard on the mandatory effective date and will not restate comparative information.

The Bank is currently assessing the impact of adopting PFRS 9.

#### *(a) Classification and measurement*

The adoption of PFRS 9 will have no impact on the classification and measurement of the Bank's financial assets and liabilities because the financial assets of the Bank will only be affected by loans and receivables which will be classified as amortized cost. The adoption will have effect on the Bank's allowance for credit losses. The Bank is currently assessing the impact of adopting the expected credit loss model.

*(b) Impairment*

PFRS 9 requires the Bank to record expected credit losses on all of its debt financial assets. The Bank plans to apply the simplified approach and to record lifetime expected losses on all trade receivables that do not contain significant financing component. For the Bank's debt securities and other receivables that will be measured at amortized cost, the general approach for measuring expected credit losses is required to be applied. Thus, credit losses for these financial assets will be measured either on 12-month or lifetime basis depending on the extent of the deterioration of their credit quality. The adoption will have an impact on the Bank's amount of provisioning based on the new requirements of the expected credit loss model. The Bank is currently quantifying the impact of the change in measuring credit losses.

*(c) Hedge accounting*

The Bank has no existing hedge relationships that are currently designated in effective hedging relationships under PAS 39. Hence, the hedging requirements of PFRS 9 will not have a significant impact on the Bank's financial statements

*Effective beginning on or after January 1, 2019*

- Amendments to PFRS 9, *Prepayment Features with Negative Compensation*
- PFRS 16, *Leases*

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, *Leases*. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

Early application is permitted, but not before an entity applies PFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

The Bank is currently assessing the impact of adopting PFRS 16.

- Amendments to PAS 28, *Long-term Interests in Associates and Joint Ventures*

- Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments*

*Deferred effectivity*

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

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### 3. Significant Accounting Judgments and Estimates

The preparation of the Bank's financial statements in accordance with PFRS requires the management to make judgments and estimates that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingent assets and contingent liabilities at reporting date. Future events may occur which will cause the judgments used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Estimates

##### *(a) Credit losses on loans and receivables*

The Bank reviews its loans and receivables at each reporting date to assess whether an allowance for credit losses should be set up. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. Past-due accounts for more than 90 days, and loans wherein the borrower requested moratorium but no subsequent collection is made after the moratorium period ends as at reporting date, fall under specific loan loss.

In addition, the Bank makes a collective impairment assessment against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective allowance is based on changes in factors that are indicative of incurred losses, such as deterioration in payment status among others.

As at December 31, 2017 and 2016, the carrying values of loans and receivables and related allowance for credit losses are disclosed in Note 8.

##### *(b) Net plan assets and retirement expense*

Net plan assets and retirement expense are dependent on the selection of certain assumptions used by the actuary in calculating such amounts. Those assumptions are described in Note 19 and include, among others, discount rates, future salary increases and mortality rates, and average remaining working lives of employees. While management believes that the assumptions are reasonable and appropriate, significant differences in the Bank's actual experience or significant changes in the assumptions may materially affect the pension and other retirement obligation.

Since there is no deep market in high-quality corporate bonds in the Philippines, the Bank's discount rate for the defined benefit obligation was determined by considering the yields on long-term government securities. A lower discount rate would increase the present value of benefit obligations. The expected rate of salary increase was determined by considering the inflation,

seniority, promotion and other market factors. The Bank evaluates these assumptions on a periodic basis taking into consideration current market conditions and historical market data.

Mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements, while future salary increases is based on the budgeted salary rate increase approved by the BOD. While the Bank believes that the assumptions are reasonable and appropriate, significant differences between actual experience and assumptions may materially affect the cost of employee benefits related to obligations. Employee turnover was assumed based on the multiple turnover experience rates with margins for fluctuations.

As at December 31, 2017 and 2016, the present value of retirement obligation and fair value of plan assets of the Bank are disclosed in Note 19.

As at December 31, 2017 and 2016, management assessed that there are no significant accounting judgments exercised with respect to the preparation of the financial statements.

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#### 4. Fair Value Measurement

The fair values of cash and cash equivalents, current loans and receivables, refundable deposits, current portion of deposit liabilities, current portion of bills payable and financial liabilities under 'Other liabilities' approximate their carrying values in view of the relatively short-term maturities of these instruments. Significant amount of loans and receivables are due within 1 year from the reporting date.

##### *Unquoted debt classified as loans (UDSCL)*

The fair value of UDSCL is estimated based on the discounted cash flow methodology, using current incremental lending rates for similar types of loans or instruments of 2.4% in 2017.

As at December 31, 2016, the fair value of UDSCL with a carrying amount of ₱56.5 million approximates its fair value due to short-term maturity of this instrument.

##### *Available-for-Sale and Held-to-Maturity Investments*

Quoted government securities are generally based on quoted market prices, which is within the bid-ask price. AFS and HTM investments of the Bank are categorized as Level 2 in the absence of bid-offer as at reporting date and due to low volume of trading activity in the market.

##### *Noncurrent portion of deposit liabilities and bills payable*

Fair values of noncurrent deposit liabilities are estimated using the discounted cash flow methodology, using the Bank's current incremental borrowing rates for similar borrowings, ranging from 3.9% to 4.1% and 2.3% to 3.9% in 2017 and 2016, respectively, with maturities consistent with those remaining for the liability being valued, if any.

Fair values of long-term bills payable were based on interpolation of Philippine zero rate of 4.7% and 3.7% in 2017 and 2016, respectively.

Fair Value Hierarchy

The following table summarizes the carrying amounts and the fair values by level of the fair value hierarchy of the Bank's financial assets and liabilities that are carried at fair value or for which fair value is disclosed as at December 31, 2017 and 2016 (amounts in thousands):

	2017				
	Carrying Value	Level 1	Level 2	Level 3	Total
<b>Recurring fair value measurements</b>					
AFS investments	₱375,725	₱243,645	₱132,080	₱–	₱375,725
<b>Assets and liabilities for which fair values are disclosed:</b>					
<b>Financial assets</b>					
HTM investments	246,475	–	238,834	–	238,834
Loans and receivables					
Unquoted debt securities classified as loans (UDSCL)	73,008	–	–	66,890	66,890
Receivables from borrowers	51,695	–	–	30,513	30,513
<b>Financial liabilities</b>					
Bills payable	412,549	–	–	434,855	434,855
Deposit liabilities					
Special savings	5,938	–	–	5,883	5,883
	2016				
	Carrying Value	Level 1	Level 2	Level 3	Total
Recurring fair value measurements					
AFS investments	₱231,232	₱157,771	₱73,461	₱–	₱231,232
<b>Assets and liabilities for which fair values are disclosed:</b>					
<b>Financial assets</b>					
HTM investments	246,007	–	251,015	–	251,015
Loans and receivables					
Receivables from borrowers	35,891	–	–	30,214	30,214
<b>Financial liabilities</b>					
Bills payable	452,636	–	–	542,024	542,024
Deposit liabilities					
Special savings	25	–	–	25	25

As at December 31, 2017 and 2016, there were no transfers of financial instruments between Levels 1, 2, and 3.

## 5. Financial Risk Management Objectives and Policies

In the course of the business cycle, the Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Market risk
- Liquidity risk

The Bank adheres to the proactive and prudent approach of managing the business that recognizes and manages risks to continuously provide quality financial services to clients and to protect shareholders' value.

Risk management process involves identifying and assessing the risk, taking actions to mitigate the risks through defined roles and responsibilities, close monitoring of the scenarios, and adjustment of the systems and policies necessary to effectively minimize risk level.

The BOD, through its Risk Oversight Committee (ROC), is responsible for monitoring the Bank's implementation of risk management policies and procedures and for reviewing the adequacy of risk management framework in relation to the risks faced by the Bank.

The ROC regularly reports to the BOD the results of reviews of actual implementation of risk management policies. The risk management of the Bank is strengthened in conjunction with Audit Committee (AC) and Internal Audit (IA) functions. IA undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the AC.

In addition, an Asset Liability Committee (ALCO) with members from Executive Committee and Management Committee of the Bank, together with the Senior Finance and Accounting officers regularly performs analysis of the operating and financial status of the Bank. In addition, ALCO handles the financial risk management of the Bank.

#### Credit Risk

Credit risk is the risk of financial loss to the Bank if the counterparty to a financial instrument fails to meet its contractual obligations. The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for industry concentrations, and by monitoring exposures in relation to such limits.

#### *Management of credit risk*

Credit risk is being managed by instilling credit discipline both among the staff and the borrowers. Staff performs close-monitoring and assessment of account throughout the borrowing period, hence, on-time service delivery motivate the borrowers to fulfill their financial obligation to the highest standards. Borrowers are well-oriented and committed on the credit repayment design they undertake. In general, borrowers are also perpetual savers. Consequently, their pledge savings balances serve as guarantee to their loans, which increase their borrowing capacity.

Each business unit has a Unit Manager who reports on all credit related matters to the local management consisting of the Branch Manager and the Regional Director. Each business unit is responsible for the quality and performance of its credit portfolio and for monitoring and controlling all credit risks in its portfolio. Regular audits of business units and credit processes are undertaken by IA. Field operations per unit are frequently monitored by the Executive Committee and Management Committee by actual visitations at the center level and unit office covered area.

In line with the Bank's mission of "*providing continued access to integrated microfinance and social development services to an expanding membership base by organizing and empowering women and their families*", microfinance services are part of the major programs of the Bank. Accordingly, the microfinance loans portfolio represents the bulk of the Bank's assets.

In microfinance lending operations, the field operations personnel are provided with thorough skills training for effective and efficient service delivery. The operations manual is a reference for every operations personnel.

The manual is customized for microfinance clients and is being updated as often as new policies and procedures are finalized and approved by the BOD based on client and staff satisfaction surveys, staff and management program review, and planning meetings and workshops. A codified signing authority is in place for every level of loan processing and approval.

Credit worthiness of microfinance clients is deepened through ownership of the Bank's preferred stock, opportunity for their children to avail scholarship program, and chance to become a regular staff of CARD-MRI. Maximum loan amount per account holder is below 2.0% of the Bank's equity and does not fall under directors, officers, stockholders and related interests (DOSRI) classification.

Consistent monitoring for the all past due or impaired accounts are established by competent and diligent staff to maximize recovery. Incentives for bad debts collection have been established and subjected to review and assessment periodically. These were given to staff to recover from the accounts and to fully install credit discipline to clients. Restructuring of loan payments are done after full compliance of approved policies and procedures. Writing off bad accounts are approved by the BOD and reported to the BSP in compliance with the rules and regulations for banks.

An independent research unit continuously conducts market research as a tool for updating and developing loan products responsive to the needs and demands of existing and potential clients. Hence, individual loans for advance microfinance clients have been developed and are being tested as a complement to their micro-entrepreneurial capacities. Loans under this system are fully backed-up by their co-borrower, co-maker, savings balances and/or collateral required as appropriate.

The ROC closely monitors the overall credit operations. Identified existing and potential risks are acted upon appropriately and are reported during monthly BOD meeting.

*Maximum exposure to credit risk*

The carrying values of the financial assets and liabilities best represent the maximum exposure to credit risk. The table below shows the analysis of the maximum exposure to risk, net of allowance for credit losses, for financial assets as at December 31, 2017 and 2016:

	2017			
	Maximum Exposure*	Fair Value of Collateral	Financial Effect of Collateral	Net Exposure
Receivables from borrowers	₱7,774,674,230	₱5,218,558,209	₱1,910,065,050	₱2,556,116,021

*\*Includes accrued interest receivable, net of allowance for credit losses on receivables from borrowers*

	2016			
	Maximum Exposure*	Fair Value of Collateral	Financial Effect of Collateral	Net Exposure
Receivables from borrowers	₱6,307,606,208	₱3,836,586,607	₱734,503,465	₱2,490,646,237

*\*Includes accrued interest receivable, net of allowance for credit losses on receivables from borrowers*

Credit enhancement on receivable from borrowers pertains to deposit hold-out from pledge savings equivalent to 15.0% of the original amount of the loan to the member, deed of assignment, and real estate mortgage as at December 31, 2017 and 2016 (Note 13).

As at December 31, 2017 and 2016, the Bank has no financial assets with rights to offset in accordance with PAS 32. There are also no financial assets that are subject to an enforceable master netting arrangements or similar agreements which require disclosure in the financial statements in accordance with the offsetting disclosure requirements of PFRS 7.

Additionally, the tables below show the distribution of maximum credit exposure by industry sector of the Bank as at December 31, 2017 and 2016 (in thousands):

	2017				Total
	Loans and Receivables*	AFS Investments	HTM Investments	Security Deposits**	
Wholesale and retail trade, repair of motor vehicles, motorcycles and personal and household goods	₱3,842,544	₱–	₱–	₱–	₱3,842,544
Agriculture, hunting and forestry	1,906,106	–	–	–	1,906,106
Financial institutions	1,519,870	–	–	–	1,519,870
Government	859,736	375,725	246,475	–	1,481,936
Other community, social and personal service activities	858,505	–	–	39,259	897,764
Real estate, renting and business activities	604,685	–	–	–	604,685
Fishing	444,864	–	–	–	444,864
Health and social work	162,488	–	–	–	162,488
Education	143,666	–	–	–	143,666
Manufacturing	109,558	–	–	–	109,558
	<b>10,452,022</b>	<b>375,725</b>	<b>246,475</b>	<b>39,259</b>	<b>11,113,481</b>
Less allowance for credit losses	256,822	–	–	–	256,822
<b>Total</b>	<b>₱10,195,200</b>	<b>₱375,725</b>	<b>₱246,475</b>	<b>₱39,259</b>	<b>₱10,856,659</b>

\*Consist of due from BSP and other banks, receivable from borrowers and other receivables

\*\*Reported under 'Other Assets'

	2016				Total
	Loans and Receivables*	AFS Investments	HTM Investments	Security Deposits**	
Wholesale and retail trade, repair of motor vehicles, motorcycles and personal and household goods	₱5,786,233	₱–	₱–	₱–	₱5,786,233
Agriculture, hunting and forestry	15,588	–	–	–	15,588
Financial institutions	1,837,377	–	–	–	1,837,377
Government	195,443	231,232	246,007	–	672,682
Other community, social and personal service activities	4,281	–	–	–	4,281
Real estate, renting and business activities	163,047	–	–	33,931	196,873
Fishing	390,578	–	–	–	390,578
Health and social work	59	–	–	–	59
Education	180,345	–	–	–	180,345
Manufacturing	16,581	–	–	–	16,581
	<b>8,589,532</b>	<b>231,232</b>	<b>246,007</b>	<b>33,931</b>	<b>9,100,597</b>
Less allowance for credit losses	266,653	–	–	–	266,653
<b>Total</b>	<b>₱8,322,879</b>	<b>₱231,232</b>	<b>₱246,007</b>	<b>₱33,931</b>	<b>₱8,833,944</b>

\*Consist of due from BSP and other banks, receivable from borrowers, and other receivables

\*\*Reported under 'Other Assets'

*Credit quality per class of financial assets*

The table below shows the credit quality per class of financial assets (gross of allowance for credit and impairment losses) as at December 31, 2017 and 2016:

	2017					
	Neither past due nor impaired			Past due but not impaired	Impaired	Total
	High grade	Standard grade				
Due from BSP	₱256,064,797	₱-	₱-	₱-	₱256,064,797	
Due from other banks	1,947,508,226	1,352,616	-	-	1,948,860,842	
AFS investments	375,724,647	-	-	-	375,724,647	
Receivable from borrowers						
Microfinance loans	-	6,399,099,789	14,638,337	132,932,885	6,546,671,011	
Other loans	-	1,387,009,351	4,494,075	12,433,725	1,403,937,151	
Other receivables:						
UDSCL	66,890,331	95,820,423	-	-	162,710,754	
Accrued interest receivable	9,242,485	120,746,473	-	-	129,988,958	
Accounts receivable	-	3,789,081	-	-	3,789,081	
HTM investments	246,475,260	-	-	-	246,475,260	
Security deposits	-	39,259,267	-	-	39,259,267	
	<b>₱2,901,905,746</b>	<b>₱8,047,077,000</b>	<b>₱19,132,412</b>	<b>₱145,366,610</b>	<b>₱11,113,481,768</b>	

	2016					
	Neither past due nor impaired			Past due but not impaired	Impaired	Total
	High grade	Standard grade				
Due from BSP	₱189,947,924	₱-	₱-	₱-	₱189,947,924	
Due from other banks	1,733,553,091	1,018,558	-	-	1,734,571,649	
AFS investments	231,231,531	-	-	-	231,231,531	
Receivable from borrowers						
Microfinance loans	-	5,350,600,186	10,244,012	134,150,499	5,494,994,697	
Other loans	-	969,453,356	1,857,815	10,893,407	982,204,578	
Other receivables:						
Accrued interest receivable	-	96,295,366	-	-	96,295,366	
Accounts receivable	-	35,042,547	-	-	35,042,547	
UDSCL	-	56,475,387	-	-	56,475,387	
HTM investments	246,006,757	-	-	-	246,006,757	
Security deposits	-	33,931,692	-	-	33,931,692	
	<b>₱2,400,739,303</b>	<b>₱6,542,817,092</b>	<b>₱12,101,827</b>	<b>₱145,043,906</b>	<b>₱9,100,702,128</b>	

The description of the financial assets grading used by the Bank is as follows:

- *High grade* - These are receivables and investments which have a high probability of collection. The counterparty has the apparent ability to satisfy its obligation and the securities on the receivables are readily enforceable. These also include deposits with reputable institutions from which the deposits may be withdrawn and recovered with certainty.
- *Standard grade* - These are deposits, receivables and investments where collections are probable due to the reputation and the financial ability of the counterparty to pay but with experience of default.

As at December 31, 2017 and 2016, the Bank's receivables that are past due for more than 90 days are considered impaired.

*Aging analysis of past due but not impaired loans and receivables*

The following table shows the total aggregate amount of loans and receivables that are contractually past due but not considered as impaired per delinquency bucket as at December 31, 2017 and 2016:

	2017			Total
	Less than 30 Days	31 to 60 Days	61 to 90 Days	
Microfinance	₱6,814,526	₱3,077,634	₱4,746,177	₱14,638,337
Regular	910,889	302,277	1,070,204	2,283,370
Agri-agra	2,101,752	44,501	64,452	2,210,705
	<b>₱9,827,167</b>	<b>₱3,424,412</b>	<b>₱5,880,833</b>	<b>₱19,132,412</b>

	2016			Total
	Less than 30 Days	31 to 60 Days	61 to 90 Days	
Microfinance	₱1,308,844	₱4,502,106	₱4,433,062	₱10,244,012
Agri-agra	625,377	489,361	562,948	1,677,686
Regular	45,372	38,968	95,789	180,129
	<b>₱1,979,593</b>	<b>₱5,030,435</b>	<b>₱5,091,799</b>	<b>₱12,101,827</b>

*Carrying amount per class of loans and receivables which terms have been renegotiated*

Restructured receivables have principal terms and conditions that have been modified in accordance with an agreement setting forth a new plan of payment or a schedule of payment on a periodic basis. When the receivable account becomes past due and is being restructured or extended, the approval of the BOD is required before loan booking and is always governed by the BSP rules on restructuring.

As at December 31, 2017 and 2016, the Bank's outstanding restructured receivables tagged as impaired account amounted ₱0.3 million.

Liquidity Risk

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Bank's inability to meet its obligations when they come due without incurring unacceptable losses or costs.

Liquidity risk is managed by the Bank through holding sufficient liquid assets and appropriate assessment to ensure short-term funding requirements are met and by ensuring the high collection performance at all times. Deposits with banks are made on a short-term basis with almost all being available on demand or within one month.

Through CARD-MRI's Treasury Group uses liquidity forecast models that estimate the Bank's cash flow needs based on the Bank's actual contractual obligations and under normal circumstances and extraordinary circumstances. The Bank expects that majority of the depositors will not request payment on the earliest date that the Bank could be required to pay.

The ALCO is responsible in formulating the Bank's liquidity risk management policies. Liquidity management is among the most important activities conducted within the Bank. The Bank manages its liquidity risk through analyzing net funding requirements under alternative scenarios, diversification of funding sources, and contingency planning. The Bank utilizes a diverse range of sources of funds, although short-term deposits made with the Bank's network of domestic branches comprise the majority of such funding. Core deposits composed mainly of microfinance savings.

The tables below summarize the maturity profile of the financial instruments of the Bank based on contractual undiscounted cash flows (in thousands):

	2017					Total
	On Demand	Less than 30 days	30 to 90 days	91 to 360 days	More than 360 days	
<b>Financial Assets</b>						
Cash and other cash items	₱143,047	₱-	₱-	₱-	₱-	₱143,047
Due from BSP	256,065	-	-	-	-	256,065
Due from other banks	310,431	-	1,009,331	629,099	-	1,948,861
AFS investments	-	119	3,570	19,683	652,220	675,592
Loans and receivables						
Microfinance	6,657,696	8,916	7,933	47,713	87,572	6,809,830
Others	1,128,414	911	1,372	4,921	5,160	1,140,778
<b>Total Financial Assets</b>	<b>8,495,653</b>	<b>9,946</b>	<b>1,022,206</b>	<b>701,416</b>	<b>744,952</b>	<b>10,974,173</b>
<b>Financial Liabilities</b>						
Deposit liabilities						
Demand	185,941	-	-	-	-	185,941
Savings	6,589,166	247,244	399,694	600,514	0	7,836,618
Bills payable	-	139,617	64,195	412,485	381,198	997,495
Other liabilities	291,655	-	-	-	-	291,655
<b>Total Financial Liabilities</b>	<b>7,066,762</b>	<b>386,861</b>	<b>463,889</b>	<b>1,012,999</b>	<b>381,198</b>	<b>9,311,709</b>
<b>Net</b>	<b>₱1,428,891</b>	<b>(₱376,915)</b>	<b>₱558,317</b>	<b>(₱311,583)</b>	<b>₱363,754</b>	<b>₱1,662,464</b>

	2016					Total
	On Demand	Less than 30 days	30 to 90 days	91 to 360 days	More than 360 days	
<b>Financial Assets</b>						
Cash and other cash items	₱146,861	₱-	₱-	₱-	₱-	₱146,861
Due from BSP	189,948	-	-	-	-	189,948
Due from other banks	649,169	1,085,403	-	-	-	1,734,572
AFS investments	-	212	3,281	5,191	272,490	281,174
Loans and receivables						
Microfinance	5,350,600	1,309	8,935	26,720	107,431	5,494,995
Others	969,454	671	1,187	2,982	990,117	1,964,411
<b>Total Financial Assets</b>	<b>7,306,032</b>	<b>1,087,755</b>	<b>13,403</b>	<b>34,893</b>	<b>1,370,038</b>	<b>9,811,961</b>
<b>Financial Liabilities</b>						
Deposit liabilities						
Demand	63,086	-	-	-	-	63,086
Savings	4,917,338	186,131	144,255	266,184	392,191	5,906,099
Bills payable	-	49,972	226,338	682,473	501,397	1,460,180
Other liabilities	250,337	-	-	-	-	250,337
<b>Total Financial Liabilities</b>	<b>5,230,761</b>	<b>236,103</b>	<b>370,593</b>	<b>948,657</b>	<b>893,588</b>	<b>7,679,702</b>
<b>Net</b>	<b>₱2,075,271</b>	<b>₱851,492</b>	<b>(₱357,190)</b>	<b>(₱913,764)</b>	<b>(476,450)</b>	<b>2,132,259</b>

### Market Risk

Market risk is the risk of loss to future earnings, fair values or future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates. The financial instruments of the Bank have fixed interest rates, and therefore are not subject to any interest rate risk.

### *Interest rate risk*

The Bank's receivables earn fixed interest rates ranging from 6.0% to 28.0% per annum with equivalent EIR ranging from 16.0% to 52.0% and 16.0% to 53.0% in 2017 and 2016, respectively. The shortest term of loan is one (1) month while the longest term is twelve (12) years.

The Bank's savings deposit liabilities include compulsory and voluntary savings that earn 0.3% to 6.0% per annum in 2017 and 2016. Special savings deposits have interest rates of 2.0% to 4.3% in 2017 and 2016.

The Bank pays fixed interest rates on its bills payables from 3.0% to 6.5% per annum in 2017 and 2016, and payable within 6 months to 7 years and 1 year to 7 years in 2017 and 2016, respectively.

In order to manage its net interest margin, the Bank places its excess funds in high yield investments and other short-term time deposits.

*Fair value interest rate risk*

Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in interest rates. The Bank's exposure to fair value interest rate risk relates primarily to investments in AFS debt securities.

The table below demonstrates the sensitivity to a reasonably possible change in interest rates with all other variables held constant, of the Bank's OCI through the impact of interest on AFS debt securities:

	Changes in interest rates (in basis points)			
	2017		2016	
	+10.0	-10.0	+10.0	-10.0
Sensitivity of equity	(P368,154)	P383,542	P230,828)	P231,398

*Cash flow interest rate risk*

The exposure to cash flow interest rate risk results primarily from financial instruments which carry floating interest rates that are reset as market rates changes. As at December 31, 2017 and 2016, the Bank has no AFS investments, HTM investments, and financial liabilities that have floating interest rates, therefore no exposure to cash flow interest risk.

*Foreign currency risk*

The Bank's exposure to foreign exchange risk is minimal as it arises mainly from foreign currency-denominated liabilities (foreign currency liabilities).

Foreign currency liabilities generally consist of foreign currency deposits in the Bank's FCDU account made in the Philippines or which are generated from remittances to the Philippines by Filipino expatriates and overseas Filipino workers who retain for their own benefit or for the benefit of a third party, foreign currency deposit accounts with the Bank and foreign currency-denominated borrowings appearing in the regular books of the Bank.

Foreign currency deposits are generally used for those depositors accepting and will accept remittance from abroad. Banks are required by the BSP to match the foreign currency assets with the foreign currency liabilities held through FCDUs.

The Bank's policy is to maintain foreign currency exposure within existing regulations and within acceptable risk limits. The Bank believes in ensuring its foreign currency exposure is, at all times, within limits presented for a financial institution engaged in the type of business in which the Bank is engaged in. As at December 31, 2017 and 2016, the Bank has no significant foreign currency exposure since its transactions and balances in FCDU are only minimal.

## 6. Due from BSP and Other Banks

‘Due from BSP’ account represents the aggregate balance of noninterest-bearing peso deposit account with the BSP which the Bank maintains primarily to meet reserve requirements and to serve as a clearing account for interbank claims (Note 13).

Due from other banks represent funds deposited with domestic banks which are used as part of the Bank’s operating funds.

As at December 31, 2017 and 2016, due from other banks include dollar-denominated deposits amounting to \$0.2 million (₱11.2 million) and \$0.2 million (₱11.4 million), respectively.

Peso-denominated deposits pertain to demand, savings, and time deposit accounts that earn interest at annual rates ranging from nil to 2.3% and nil to 1.8% in 2017 and 2016, respectively. Dollar-denominated deposits earn interest at annual rates ranging from 0.1% to 0.3% in 2017 and 2016.

Total interest income earned on deposits from other banks amounted to ₱29.3 million and ₱16.8 million in 2017 and 2016, respectively. Of these amounts, ₱15,675 and ₱13,548 pertain to interest income from USD deposits in 2017 and 2016, respectively.

## 7. Available-for-Sale Investments

This account consists of:

	2017	2016
Quoted government debt securities	₱375,724,647	₱231,231,531
Unquoted equity security	400,000	–
	<b>₱376,124,647</b>	<b>₱231,231,531</b>

AFS quoted debt securities are government debt securities that earn nominal interest rates ranging from 3.5% to 5.4% and 3.5% to 4.8% in 2017 and 2016, respectively. Effective interest rates range from 3.4% to 3.8% and 3.4% to 4.9% on 2017 and 2016, respectively.

Unquoted equity security represents the Bank’s 10.7% ownership for interest in MIDAS Corporation. As of December 31, 2017, the Bank received dividend income from MIDAS Corporation amounting to ₱0.1 million.

Interest income on AFS investments amounted to ₱10.0 million and ₱6.2 million in 2017 and 2016, respectively. Amortized premium on AFS investments amounted to ₱0.7 million in 2017 and 2016.

The movements in the net unrealized losses on AFS investments of the Bank follow:

	2017	2016
Balance at January 1	(₱3,582,987)	(₱837,861)
Fair value changes during the year	(5,796,190)	(3,921,608)
Income tax effects	1,738,857	1,176,482
	<b>(4,057,333)</b>	<b>(2,745,126)</b>
Balance at December 31	<b>(₱7,640,320)</b>	<b>(₱3,582,987)</b>

## 8. Loans and Receivables

This account consists of:

	2017	2016
Receivables from borrowers		
Microfinance loans* (Note 14)	<b>₱6,546,671,011</b>	₱5,494,994,697
Regular loans	<b>1,140,473,418</b>	809,070,590
Agricultural-agrarian loans	<b>263,158,574</b>	172,785,180
Restructured loans	<b>305,159</b>	348,807
	<b>7,950,608,162</b>	6,477,199,274
Other receivables:		
UDSCL	<b>162,710,754</b>	56,475,387
Accrued interest receivable	<b>129,988,958</b>	96,295,366
Accounts receivable (Note 22)	<b>3,789,081</b>	35,042,547
	<b>8,247,096,955</b>	6,665,012,574
Less allowance for credit losses	<b>256,822,115</b>	266,653,007
	<b>₱7,990,274,840</b>	₱6,398,359,567

\*Include microfinance loans used to secure bills payable amounting to ₱1.2 billion and ₱1.7 billion as at December 31, 2017 and 2016, respectively.

Regular loans include salary loans granted to the Bank's employees and officers and government and schools employees amounting to ₱31.6 million and ₱36.5 million as at December 31, 2017 and 2016, respectively, and earning fixed annual interest rates ranging from 6.0% to 28.0% in 2017 and in 2016 (see Note 22).

Interest income on receivables from borrowers amounted to ₱3.5 billion and ₱2.9 billion in 2017 and 2016, respectively. Receivables from borrowers earn interest with effective interest rates ranging from 33.5% to 57.9% in 2017 and 2016. Nominal interest rates of these receivables ranges from 16.0% to 53% and 16.0% to 52.0% in 2017 and 2016, respectively.

### Unquoted debt securities classified as loans

As at December 31, 2017 and 2016, UDSCL consists of short-term non-negotiable Micro, Small and Medium Enterprise (MSME) notes issued by Small Business Corporation and long-term certificates of Agrarian Reform (AR) bonds issued by the National Government.

As at December 31, 2017 and 2016, MSME notes amounted to ₱95.8 million and ₱56.5 million, respectively, with a term of one (1) to five (5) years and one (1) year, respectively. These notes bear annual interest rates ranging from 1.8% to 2.5% and 1.2% to 1.7% in 2017 and 2016, respectively. Income earned from this account amounted to ₱1.7 million and ₱0.9 million in 2017 and 2016, respectively.

The AR bonds, which were acquired in 2017, bear annual interest rates based on the 91-day Treasury bill and is subject to repricing. Interest income on investments in AR bonds amounted to ₱0.9 million and amortized discount amounted to ₱0.3 million in 2017.

These instruments are acquired in compliance with the requirements set by Republic Act 9501 that lending institutions or any party otherwise required to make a mandatory allocation of credit resources to MSMEs, shall be deemed as compliance with the mandated loan portfolio allocation percentage.

BSP Reporting

In accordance with BSP regulations, the Bank considers a loan as part of portfolio-at-risk (PAR) when an installment payment that is past due for one day. As at December 31, 2017 and 2016, the Bank's PAR amounted to ₱164.5 million and ₱157.1 million, respectively.

Generally, NPLs refer to loans whose principal and/or interest is unpaid for thirty days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming.

In the case of microfinance loans, past due/PAR accounts are considered as NPLs.

Loans are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest is doubtful. Loans are not reclassified as performing until interest and principal payments are brought current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured.

As at December 31, 2017 and 2016, based on the revised definition of NPLs under Circular No. 772, NPLs of ₱15.1 million and ₱12.1 million which the Bank reported to the BSP are net of specific allowance amounting to ₱149.4 million and ₱145.0 million, respectively.

The following table shows the secured and unsecured portions of receivables from borrowers as at December 31, 2017 and 2016:

	2017		2016	
	Amount	%	Amount	%
Secured portion				
Deposit hold-out (Note 13)	₱7,918,454,441	99.6%	₱6,440,315,413	99.4%
Deed of assignment	3,974,232	0.1%	3,756,486	0.1%
Real estate mortgage	1,325,941	—	1,328,939	—
Unsecured portion	26,853,548	0.3%	31,798,706	0.5%
	<b>₱7,950,608,162</b>	<b>100.0%</b>	<b>₱6,477,199,274</b>	<b>100.0%</b>

As at December 31, 2017 and 2016, information on the concentration of gross loans and receivables as to industry follows (amounts in thousands):

	2017		2016	
	Amount	%	Amount	%
Wholesale and retail trade	3,842,544	46.6%	₱4,669,538	70.1%
Agriculture, hunting and forestry	1,906,106	23.1%	1,542,520	23.1%
Other community, social and personal service activities	858,505	10.4%	13,885	0.2%
Real estate renting and business activities	604,685	7.3%	104,897	1.6%
Fishing	444,864	5.4%	36,492	0.5%
Health and social work	162,488	2.0%	4,385	0.1%
Education	143,666	1.8%	180,345	2.7%
Manufacturing	109,558	1.3%	16,581	0.2%
Financial institutions	101,069	1.2%	90,874	1.4%
Government	73,612	0.9%	5,495	0.1%
	<b>₱8,247,097</b>	<b>100.0%</b>	<b>₱6,665,012</b>	<b>100.0%</b>

The BSP considers that loan concentration of credit exists when the total loan exposure to a particular industry or economic sector exceeds 30.00% of total loan portfolio. Identified concentrations of credit risks are controlled and managed accordingly.

The movements in allowance for credit losses on receivables from borrowers follow:

	2017	2016
Balance at beginning of year	₱265,888,432	₱224,967,208
Provision for credit losses	–	40,935,931
Accounts written-off	(10,590,721)	(14,707)
Balance at end of year	<b>₱255,297,711</b>	<b>₱265,888,432</b>
Individual impairment	<b>₱145,366,610</b>	₱145,043,906
Collective impairment	<b>109,931,101</b>	120,844,526
Total allowance for credit losses	<b>₱255,297,711</b>	<b>₱265,888,432</b>
Gross amounts of loans individually determined to be impaired, before deducting any individually assessed impairment losses	<b>₱145,366,610</b>	₱145,043,906

The movements in allowance for credit losses on other receivables follow:

	2017	2016
Balance at beginning of year	₱764,575	₱767,237
Provision for credit losses	771,917	–
Accounts written-off	(12,088)	(2,662)
Balance at end of year	<b>₱1,524,404</b>	₱764,575

Collective impairment also covers incurred but not reported losses which may correlate with overall decline in portfolio or sub-portfolio quality either due to macroeconomic factors or external events (e.g., calamities).

## 9. Held-to-Maturity Investments

This account represents investments in quoted government debt securities bearing fixed annual interest rates ranging from 3.3% to 5.8% and 3.3% to 7.0% in 2017 and 2016, respectively and EIR ranging from 3.1% to 5.8% in 2017 and 2016.

The terms of these investments range from 3 to 10 years in 2017 and 2016.

The rollforward analysis of this account follows:

	2017	2016
<b>Face Value</b>		
Balance at beginning of year	<b>₱246,954,000</b>	₱236,427,281
Acquisitions	<b>50,000,000</b>	74,024,000
Maturities	<b>(49,015,000)</b>	(63,497,281)
Balance at end of year	<b>247,939,000</b>	246,954,000
<b>Net Discount</b>		
Balance at beginning of year	<b>(947,243)</b>	1,793,115
Acquisitions	–	(1,089,330)
Amortization	<b>(516,497)</b>	(1,651,028)
Balance at end of year	<b>(1,463,740)</b>	(947,243)
<b>Carrying Value</b>	<b>₱246,475,260</b>	₱246,006,757

Interest income earned from HTM investments amounted to ₱9.6 million and ₱10.7 million in 2017 and 2016, respectively.

#### 10. Investment in an Associate

This account consists of:

	2017	2016
<b>Acquisition cost</b>		
Balance at beginning of year	<b>₱83,350,000</b>	₱83,350,000
Additional investments during the year (Notes 15 and 23)	<b>25,000,000</b>	–
	<b>108,350,000</b>	83,350,000
<b>Accumulated equity in net earnings</b>		
Balance at beginning of year	<b>117,524,398</b>	53,606,812
Share in net income of an associate	<b>88,560,569</b>	63,917,586
	<b>206,084,967</b>	117,524,398
<b>Accumulated equity in other comprehensive income (loss)</b>		
Balance at beginning of year	<b>(8,692,044)</b>	(8,173,090)
Share in other comprehensive income (loss) of an associate	<b>11,469,655</b>	(518,954)
	<b>2,777,611</b>	(8,692,044)
<b>Dividends</b>		
Balance at beginning of year	<b>(22,400,000)</b>	(10,400,000)
Dividends	<b>(48,000,000)</b>	(12,000,000)
	<b>(70,400,000)</b>	(22,400,000)
Investment in Rizal Bank, Inc.	<b>246,812,578</b>	169,782,354
Advances to an associate	–	400,000
	<b>₱246,812,578</b>	₱170,182,354

The Bank's investment in an associate represents the carrying value of its 40.0% interest in Rizal Bank, Inc. (RBI). RBI is involved in the business of rural banking as defined in and authorized under Republic Act No. 3779, as amended. RBI's primary activities include granting loans to small farmers and to deserving rural enterprises, as well as receiving deposits in accordance with the law. RBI is not listed on any public exchange and there are no quoted market prices available for its shares. The primary place of business of RBI is at P. Guevarra St., Cor. Aguirre St., Brgy. Poblacion 2, Sta. Cruz, Laguna.

On May 14, 2016, RBI's BOD and stockholders approved and ratified the increase in the authorized capital stock from ₱250.0 million to ₱500.0 million.

The following table illustrates the summarized financial information in the statements of financial position, statements of income and statements of comprehensive income of RBI (amounts in millions):

	<b>2017</b>	<b>2016</b>
Current assets	<b>₱2,532.4</b>	₱1,773.1
Noncurrent assets	<b>191.7</b>	116.7
Current liabilities	<b>1,938.7</b>	1,448.9
Noncurrent liabilities	<b>211.5</b>	6.1
Revenue	<b>753.6</b>	517.1
Expenses	<b>525.2</b>	357.3
Net income	<b>228.4</b>	159.8
Other comprehensive income (loss)	<b>8.2</b>	(1.3)
Total comprehensive income	<b>236.6</b>	158.5

As at December 31, 2017 and 2016, there were no agreements entered into by the Bank and RBI that may restrict dividends and other capital distributions to be paid and the Bank has no share on commitments and contingencies of RBI.

### 11. Property and Equipment

The composition of and movements in this account follow:

Cost	Land	Building	Furniture, Fixtures and Equipment	Leasehold Improvements	Land Improvements	Transportation Equipment	Construction in Progress	Total
Balance at beginning of year	₱205,109,592	₱305,966,266	₱296,971,235	₱94,517,515	₱3,747,000	₱25,603,780	₱-	₱931,915,388
Additions	-	2,628,503	38,429,228	5,391,161	750,000	-	27,998,027	75,196,919
Disposals	(7,447,161)	-	(740,244)	-	-	(3,484,021)	-	(11,671,426)
Reclassification (Note 12)	-	601,000	(3,625,000)	19,735,375	1,682,149	-	(22,018,524)	(3,625,000)
Balance at end of year	197,662,431	3,09,195,769	331,035,219	119,644,051	6,179,149	22,119,759	5,979,503	991,815,881
<b>Accumulated Depreciation and Amortization</b>								
Balance at beginning of year	-	95,442,166	199,016,353	55,583,903	1,041,350	25,593,931	-	376,677,703
Depreciation and amortization	-	39,065,566	46,645,093	13,740,731	951,627	8,808	-	100,411,825
Disposals	-	-	(546,910)	-	-	(3,484,021)	-	(4,030,931)
Balance at end of year	-	134,507,732	245,114,536	69,324,634	1,992,977	22,118,718	-	473,058,597
<b>Net Book Value</b>								
		₱ 174,688,037	₱85,920,683	₱ 50,319,417	₱4,186,172	₱1,041	₱5,979,503	₱518,757,284

Cost	Land	Building	Furniture, Fixtures and Equipment	Leasehold Improvements	Land Improvements	Transportation Equipment	Construction in Progress	Total
Balance at beginning of year	₱203,941,985	₱167,298,804	₱258,649,251	₱66,237,797	₱3,066,000	₱31,889,451	₱89,060,351	₱820,143,639
Additions	1,167,607	2,470,746	39,194,383	14,896,738	681,000	-	60,529,346	118,939,820
Disposals	-	-	(872,399)	(10,001)	-	(6,285,671)	-	(7,168,071)
Reclassification	-	136,196,716	-	13,392,981	-	-	(149,589,697)	-
Balance at end of year	205,109,592	3,05,966,266	296,971,235	94,517,515	3,747,000	25,603,780	-	931,915,388
<b>Accumulated Depreciation and Amortization</b>								
Balance at beginning of year	-	62,087,263	157,156,962	48,832,022	394,100	31,814,666	-	300,285,013
Depreciation and amortization	-	33,354,903	42,076,205	6,751,881	647,250	64,925	-	82,895,164
Disposals	-	-	(216,814)	-	-	(6,285,660)	-	(6,502,474)
Balance at end of year	₱205,109,592	95,442,166	199,016,353	55,583,903	1,041,350	25,593,931	-	376,677,703
<b>Net Book Value</b>								
		₱210,524,100	₱97,954,882	₱38,933,612	₱2,705,650	₱9,849	₱-	₱555,237,686

Depreciation and amortization presented in the statements of income follow:

	2017	2016
Property and equipment	₱100,411,825	₱82,895,164
Intangible assets (Note 12)	7,415,083	378,781
	<b>₱107,826,908</b>	<b>₱83,273,945</b>

Cost of fully depreciated assets still in use as at December 31, 2017 and 2016 amounted to ₱251.54 million and ₱191.18 million, respectively.

In 2017, the Bank reclassified its property and equipment amounting to ₱3.63 million to ‘Others’ under ‘Other Assets’ as the management determined that the asset is not used in the normal business operations.

## 12. Other Assets

This account consists of:

	2017	2016
<b>Financial assets</b>		
Security deposits	₱39,259,267	₱33,931,692
<b>Nonfinancial assets</b>		
Stationeries and supplies	67,758,467	57,225,989
Intangible assets	29,568,269	34,113,398
Prepaid expenses	10,410,034	18,630,506
Others (Note 11)	4,575,983	402,892
	<b>112,312,753</b>	<b>110,372,785</b>
	<b>₱151,572,020</b>	<b>₱144,304,477</b>

Security deposits pertain to refundable deposits on the Bank’s leased office spaces, and staff house premises and leased IT equipment with CLFC.

Intangible assets include purchased licenses and softwares.

The movements of intangible assets follow:

	2017	2016
<b>Cost</b>		
Balance at beginning of year	₱38,146,566	₱38,146,566
Additions	2,869,954	–
Balance at end of year	41,016,520	38,146,566
<b>Accumulated Amortization</b>		
Balance at beginning of year	4,033,168	3,654,387
Amortization (Note 11)	7,415,083	378,781
Balance at end of year	11,448,251	4,033,168
<b>Net Book Value</b>	<b>₱29,568,269</b>	<b>₱34,113,398</b>

### 13. Deposit Liabilities

The Bank's savings deposit liabilities include pledge savings amounting to ₱5.2 billion and ₱3.8 billion as at December 31, 2017 and 2016, respectively. These represent the aggregate compulsory savings of ₱50.0 per week collected from each member and earn an annual interest rate of 2.0% in 2017 and 2016. Under an assignment agreement, the pledge savings balances serve as security for loans granted by the Bank to its members. Pledge savings equivalent to 15.0% of the loan proceeds serves as guarantee fund of the outstanding loan receivable from members.

Savings deposits include regular and special savings deposit. Regular savings deposits include "Kayang-kaya", "Tagumpay", "Maagap", "Matapat" and "Dollar" savings. These savings accounts bear annual fixed interest rates ranging from 0.3% to 6.0% in 2017 and 2016. Special savings deposits include "Tiwala" savings with annual interest rates ranging from 2.0% to 4.3% in 2017 and 2016. Interest expense on deposit liabilities amounted to ₱151.0 million and ₱111.2 million in 2017 and 2016, respectively.

BSP Circular No. 830 requires reserves against deposit liabilities. As at December 31, 2017 and 2016, due from BSP amounting to ₱256.1 million and ₱189.9 million, respectively, were set aside as reserves for deposit liabilities per latest report submitted by the Bank to the BSP. As at December 31, 2017 and 2016, the Bank is in compliance with such regulation.

### 14. Bills Payable

The Bank's bills payable consists of payables to local banks and to International Finance Corporation (IFC). The movements in the account follow:

	2017	2016
<b>Face Value</b>		
Balance at beginning of year	₱1,378,420,000	₱1,270,000,000
Availments	500,000,000	930,000,000
Principal payments	(963,160,000)	(821,580,000)
Balance at end of year	915,260,000	1,378,420,000
<b>Unamortized Transaction Costs</b>		
Balance at beginning of year	(7,369,577)	(8,298,190)
Availments	(1,717,123)	(4,141,096)
Amortization	4,801,468	5,069,709
Balance at end of year	(4,285,232)	(7,369,577)
<b>Carrying Value</b>	₱910,974,768	₱1,371,050,423

#### Local banks

Bills payable of ₱498.7 million and ₱876.8 million as at December 31, 2017 and 2016, respectively, pertain to promissory notes obtained from various local banks for working capital requirements with a tenor of six (6) months to one (1) year and one (1) year in 2017 and 2016, respectively, and annual interest rates ranging from 3.0% to 3.3% and 3.0% to 3.5% in 2017 and 2016, respectively.

IFC

On December 16, 2015, the Bank entered into a Loan Agreement (Agreement) with IFC for the availment of loan amounting to ₱540.0 million (the Loan). The purpose of the Loan is to provide funds to be used by the Bank for financing its lending operations to small and medium-sized enterprises and microfinance entities. The note bears a Philippine fixed base rate of 6.5%, inclusive of 2.7% spread and has a tenor of seven (7) years.

As at December 31, 2017 and 2016, carrying value of the Loan amounted to ₱412.3 million and ₱494.3 million, respectively.

Borrowings from IFC contain the following embedded derivatives:

- a. prepayment option which allows the Bank to redeem the Loan (or portion of the loan not less than ₱45.0 million) prior to the respective maturities; and
- b. cross currency swap which allows the parties to exchange interest payments and principals denominated in different currencies (in USD and Philippine Pesos).

The Bank assessed that these embedded derivatives are clearly and closely related to the host loan instruments, since their redemption price approximate the loans' amortized cost on redemption dates. Accordingly, these embedded derivatives were not accounted for separately from the host loan instrument.

*Debt covenants*

The Agreement covering the loan with IFC provide for restrictions and requirements which includes the following negative and financial covenants, among others:

- a. Negative covenants

Unless IFC otherwise agrees, the Bank shall not take action on the following, among others:

- declare or pay any dividend or make any distribution on its share capital (other than dividends or distribution payable in shares of the Bank), unless the proposed payment or distribution is out of net income of the current financial year, no event of default or potential event of default has occurred and is then continuing; and after giving effect to any such action the Bank is in compliance with the financial covenants stated in the agreement;
- purchase, redeem or otherwise acquire any shares of the Bank or any option over them;
- incur, create, assume or permit to exist any liability that is covered or ranks prior or senior to the Loan, except those that is in existence of the date of Agreement;
- create or permit to exist any lien on any property, revenues or other assets, present or future, of the Bank subject to exceptions indicated in the Agreement;
- enter into any transaction except in the ordinary course of business on ordinary commercial terms and on the basis of arm's-length arrangements;
- enter into or establish any partnership, profit-sharing or royalty agreement or other similar arrangement whereby the Bank's income or profits are, or might be, shared with any other person; or enter into any management contract or similar arrangement whereby its business or operations are managed by any other persons;
- have any subsidiaries subject to exceptions indicated in the Agreement;
- change its charter in any manner which would be inconsistent with the provisions of the agreement or any other transaction document; its financial year; or the nature or scope of its present or contemplated business or operations;

- undertake or permit any merger, spin-off, consolidation or reorganization; or sell, transfer, lease or otherwise dispose of all or a substantial part of its assets, other than assets acquired in the enforcement of security created in favor of the Bank in the ordinary course of its banking business, whether in a single transaction or in a series of transaction; and
- prepay or repurchase any long-term debt (other than the Loan) subject to conditions indicated the agreement.

b. Financial covenants

The Bank agreed to prudently manage its financial position in accordance with sound banking and financial practices, applicable laws and the prudential standards of the BSP. To the extent that the banking regulation imposes financial requirements or ratios that are more stringent than the following, the Bank shall observe and comply with those more stringent requirements or ratios.

- risk weighted capital adequacy ratio of not less than 10.0%;
- equity to assets ratio of not less than 5.0%;
- economic group exposure ratio of not more than 15.0%;
- aggregate large exposure ratio of not more than 400.0%;
- related party exposure ratio of not more than 15.0%;
- open credit exposures ratio of not more than 25.0%;
- fixed assets plus equity participants ratio of not more than 35.0%;
- aggregate foreign exchange risk ratio of not more than 25.0%;
- single currency foreign exchange risk ratio of not more than 10.0%;
- interest rate risk ratio of not less than -10.0% and not more than 10.0%;
- aggregate interest rate risk ratio of not less than -20.0% and not more than 20.0%;

The period of compliance with the above covenants commenced on March 31, 2016. As at December 31, 2017 and 2016, the Bank is in compliance with the above covenants.

Receivable from borrowers amounting to ₱1.2 billion and ₱1.7 billion secure the above borrowings as at December 31, 2017 and 2016, respectively (Note 8).

The Bank has undrawn credit line amounting to ₱1.5 billion and ₱920.0 million in 2017 and 2016, respectively.

Changes in liabilities arising from financing activities

	January 1, 2017	Cash flows	Amortization	December 31, 2017
Bills payable	₱1,371,050,423	(464,877,123)	4,801,468	₱910,974,768

Interest expense recognized in the statements of income amounted to ₱46.1 million and ₱46.9 million in 2017 and 2016, respectively. Unpaid interest as at December 31, 2017 and 2016 amounted to ₱2.9 million and ₱3.4 million, respectively, is presented under 'Accrued expense' (Note 15).

15. Other Liabilities

This account consists of:

	2017	2016
<b>Financial liabilities</b>		
Accrued expenses	P133,513,008	P128,691,223
Accrued interest on deposit liabilities (Note 22)	58,036,558	46,587,208
Dividends payable (Note 17)	50,454,716	9,605,557
Accounts payable (Note 22)	45,565,115	60,865,619
Accrued interest on bills payable (Note 14)	2,885,135	3,436,245
Refundable deposits	1,200,818	1,151,318
	<b>291,655,350</b>	<b>250,337,170</b>
<b>Nonfinancial liabilities</b>		
Accrued vacation leaves	26,967,522	45,278,430
Accrued taxes	18,825,945	13,065,424
Withholding taxes payable	15,191,212	11,061,181
	<b>60,984,679</b>	<b>69,405,035</b>
	<b>P352,640,029</b>	<b>P319,742,205</b>

Accrued expenses include accrued rent, Philippine Deposit Insurance Corporation premium and other operating expenses.

Accounts payable include due to suppliers and contractors, due to staff, due to Social Security System for collection remittances, Automated Teller Machine overages, statutory payables on employee compensation, and due to related parties (Note 22).

16. Maturity Analysis of Assets and Liabilities

The following table presents the Bank's assets and liabilities as at December 31, 2017 and 2016 analyzed according to when they are expected to be recovered or settled within one year and beyond one year from respective reporting date (in thousands):

	2017			2016		
	Within one year	Beyond one year	Total	Within one year	Beyond one year	Total
<b>Financial Assets</b>						
Cash and other cash items	P143,047	P-	P143,047	P146,861	P-	P146,861
Due from BSP	256,065	-	256,065	189,948	-	189,948
Due from other banks	1,948,861	-	1,948,861	1,734,572	-	1,734,572
AFS investments	-	376,125	376,125	-	231,231	231,231
Loans and receivables	8,193,604	53,493	8,247,097	6,629,122	35,891	6,665,013
HTM investments	27,312	219,163	246,475	49,318	196,689	246,007
Security deposits	-	39,259	39,259	-	33,932	33,932
<b>Nonfinancial Assets</b>						
Investment in an associate	-	246,813	246,813	-	170,182	170,182
Property and equipment	-	991,816	991,816	-	931,915	931,915
Retirement asset	-	252,155	252,155	-	219,443	219,443
Deferred tax assets	-	18,553	18,553	-	32,671	32,671
Other assets	82,744	41,017	123,761	76,258	38,147	114,405
<b>Total Assets</b>	<b>P10,651,633</b>	<b>P2,238,394</b>	<b>12,890,027</b>	<b>P8,826,079</b>	<b>P1,890,101</b>	<b>10,716,180</b>
Less: Allowance for credit losses			256,823			266,653
Accumulated depreciation and amortization			484,507			380,711
			<b>P12,148,697</b>			<b>P10,068,816</b>

	2017			2016		
	Within one year	Beyond one year	Total	Within one year	Beyond one year	Total
<b>Financial liabilities</b>						
Deposit liabilities	₱8,016,622	₱5,938	₱8,022,560	₱5,969,160	₱25	₱5,969,185
Bills payable	534,062	381,198	915,260	888,129	490,291	1,378,420
Other liabilities:						
Accrued expenses	131,600	1,913	133,513	56,621	72,072	128,693
Accounts payable	45,565	–	45,565	60,866	–	60,866
Accrued interest	60,922	–	60,922	50,023	–	50,023
Dividends payable	50,455	–	50,455	9,606	–	9,606
Refundable deposits	–	1,201	1,201	–	1,151	1,151
<b>Nonfinancial liabilities</b>						
Income tax payable	100,044	–	100,044	98,458	–	98,458
Other liabilities:						
Accrued vacation leaves	2,895	24,072	26,967	9,804	35,474	45,278
Accrued taxes	18,826	–	18,826	13,065	–	13,065
Withholding taxes payable	15,191	–	15,191	11,061	–	11,061
<b>Total Liabilities</b>	<b>₱8,976,182</b>	<b>₱414,322</b>	<b>₱9,390,504</b>	<b>₱7,166,793</b>	<b>₱599,013</b>	<b>7,765,806</b>
Less: Unamortized discount on bills payable			4,285			7,370
			<b>₱9,386,219</b>			<b>₱7,758,436</b>

## 17. Equity

### Capital Stock

As at December 31, 2017 and 2016, the Bank's capital stock consists of:

	2017		2016	
	Shares	Amount	Shares	Amount
<b>Preferred stock - ₱200 par value, 5,000,000 authorized shares</b>				
Issued and outstanding				
Beginning of year	2,850,706	₱570,141,200	2,495,991	₱499,198,200
Application of deposit for future stock subscription to issued shares	–	–	210,955	42,191,010
Issuance of shares of stocks	284,268	56,853,600	–	–
Issuance of shares of stocks from settlement of subscriptions receivables	270,416	54,083,200	143,760	28,751,990
Preferred stock at the end of the year	3,407,428	681,078,000	2,850,706	570,141,200
Subscribed	2,980	596,000	274,294	54,858,800
Subscription receivable	(449)	(89,800)	–	(54,173,000)
	<b>3,408,819</b>	<b>₱681,763,800</b>	<b>3,125,000</b>	<b>₱570,827,000</b>
<b>Common stock - ₱100 par value, 10,000,000 authorized shares</b>				
Issued and outstanding				
Beginning of year	3,932,933	₱393,293,300	3,423,944	₱342,394,400
Application of deposit for future stock subscription to issued shares	–	–	260,971	26,097,100
Issuance of shares of stocks from settlement of subscriptions receivables	818,143	81,814,300	248,018	24,801,800
Stock dividends	3,749,926	374,992,600	–	–
Common stock at the end of the year	8,501,200	850,100,200	3,932,933	393,293,300
Subscribed	1,498,924	149,892,400	2,317,067	231,706,700
Subscription receivable	–	–	–	(81,814,300)
	<b>9,999,926</b>	<b>₱999,992,600</b>	<b>6,250,000</b>	<b>₱543,185,700</b>

Preferred has the following features: (a) 8.0% cumulative dividends, (b) non-participating, and (c) non-redeemable. As at December 31, 2017 and 2016, cumulative dividends amounted to ₱204.5 million and ₱45.7 million, respectively.

#### Deposit for Future Stock Subscriptions (DFS)

On January 17, 2015, the BOD and the stockholders approved and ratified the increase in the Bank's capitalization from ₱1.0 billion to ₱2.0 billion by increasing its authorized preferred and common stock by ₱0.5 billion each.

In December 2016, the application for the increase in capital stock was filed by the Bank with the BSP. In January 2016, the Bank filed the application for increase in capital stock with the SEC. The Bank's application was subsequently approved by the BSP and the SEC on June 7 and August 16, 2016, respectively.

#### Dividend Declaration

##### *Cash and stock dividends*

On March 17, 2017, the BOD declared and approved cash dividends of 20.0% and ₱30.0 per share to its preferred and common stockholders, respectively, and ₱30.0 per share of stock dividends to its common stockholders of record as at February 28, 2017. Cash dividends declared amounting to ₱312.5 million were paid starting March 21, 2017 to preferred and common stockholders of record as at February 28, 2017.

On August 28, 2017, the BOD declared and approved another cash dividends of 8.0% and ₱12.0 per share to its preferred and common stockholders, respectively. Cash dividends declared amounting to ₱149.9 million were paid starting September 6, 2017 to preferred and common stockholders.

On September 16, 2017, the BOD declared and approved stock dividends of ₱8.0 per share to all common stockholders of record as at July 31, 2017.

On December 15, 2017, the BOD declared approved another cash dividend of 4.0% and ₱5.0 per share to its preferred and common stockholders, respectively and ₱ 14.0 per share stock dividend to its common stockholders of record as at November 30, 2017. Cash dividends declared amounting to ₱71.0 million were paid starting December 19, 2017 to preferred and common stockholders.

#### Subsequent Event

On March 17, 2018, the BOD declared cash dividends of 12.0% and ₱15.0 per share to its preferred and common stockholders, respectively, to stockholders of record as at February 28, 2018.

#### Capital Management

The Bank's capital management aims to ensure that it complies with regulatory capital requirements and it maintains strong credit ratings and healthy capital ratios in order to support and sustain its business growth towards maximizing the shareholders' value.

The Bank manages its capital structure and appropriately effect adjustment according to the changes in economic conditions and the risk level it recognizes at every point of time in the course of its business operations.

In order to maintain or adjust for good capital structure, the Bank carefully measures the amount of dividend payment to shareholders, call payment due from the capital subscribers or issue capital securities as necessary. No changes were made in the objectives, policies and processes from the previous years.

### Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory capital) reported to the BSP, determined on the basis of regulatory accounting policies, which differ from PFRS in some aspects. The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines. As at December 31, 2017 and 2016, the Bank was in compliance with the risk-based capital adequacy ratio (CAR).

BSP Circular No. 688, Revised Risk-Based Capital Adequacy Framework for stand-alone thrift banks, rural banks and cooperative banks which took effect on January 1, 2012 represents BSP's commitment to align existing prudential regulations with international standards consistent with the BSP's goal of promoting the soundness and stability of individual banks and of the banking system as a whole. BSP Circular No. 688 replaced BSP Circular No. 280 which is primarily based on Basel 1.

Under current banking regulations, the combined capital accounts of each bank should not be less than an amount equal to ten percent (10.0%) of its risk assets. The qualifying capital of the Bank for purposes of determining the capital-to-risk assets ratio to total equity excluding:

- unbooked valuation reserves and other capital adjustments as may be required by the BSP;
- total outstanding unsecured credit accommodations to directors, officers, stakeholders and DOSRI;
- deferred tax asset or liability; and
- other regulatory deductions.

Risk assets consist of total assets after exclusion of cash and other cash items, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits, and other non-risk items as determined by the Monetary Board of the BSP.

Under BSP Circular No. 360, effective July 1, 2003, the CAR is to be inclusive of a market risk charge. BSP Circular No. 560 dated January 31, 2007 which took effect on February 22, 2007, requires the deduction of unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates from capital accounts for purposes of computing CAR.

On October 9, 2014, the BSP issued BSP Circular No. 854 which amends the provisions of the Manual of Regulations for Banks on the minimum capitalization of banks and on the prerequisites for the grant of authority to establish a branch. Based on this circular, the Bank is required to maintain a minimum capitalization of ₱400.0 million.

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings including current year profit. The other component of regulatory capital is Tier 2 capital, which includes revaluation reserves. Certain adjustments are made to PFRS-based results and reserves, as prescribed by the BSP.

The CAR of the Bank as at December 31, 2017 and 2016, as reported to the BSP, is shown in the table below (amounts in millions):

	2017	2016
Tier 1 capital	₱1,857.0	₱1,501.1
Tier 2 capital	664.0	598.9
Total qualifying capital	₱2,521.0	₱2,100.0
Risk weighted assets	₱9,938.7	₱8,186.0
Tier 1 capital ratio	18.7%	18.3%
Tier 2 capital ratio	6.7%	7.3%
Total CAR	25.4%	25.6%

As at December 31, 2017 and 2016, the Bank's CAR is in compliance with the regulatory requirements.

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios adopted by the BSP in supervising the Bank.

#### Financial Performance

The following basic ratios measure the financial performance of the Bank:

	2017	2016
Return on average equity	29.5%	33.1%
Return on average assets	6.7%	7.4%
Net interest margin	34.8%	35.9%

Covered banks and quasi-banks are enjoined to consider the forthcoming regulatory changes in capital planning exercises and conduct preliminary assessments of the likely impact of the changes.

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#### 18. Miscellaneous Income and Expenses

Miscellaneous income consists of:

	2017	2016
Deposit-related fees and other charges	₱4,059,606	₱9,147,297
Rental income	3,925,669	1,868,857
Recoveries of written-off account	1,952,286	2,501,032
Gain on disposal of property and equipment	1,598,854	972,556
Commission income	520,058	504,470
Others (Note 22)	2,404,412	2,165,292
	<b>₱14,460,885</b>	<b>₱17,159,504</b>

Others include service charges on remittances and insurance claims for transportation equipment.

Miscellaneous expense consists of the following:

	2017	2016
Other donations and charitable expenses (Note 22)	<b>₱35,167,542</b>	₱5,368,203
Medical and other related expenses	<b>5,878,653</b>	4,936,027
Representation and entertainment (Note 21)	<b>1,463,967</b>	10,497,637
Advertising and promotions	<b>1,202,123</b>	530,595
Penalties and other service charges	<b>27,800</b>	115,333
Scholarship allowance	–	10,039,762
Others	<b>19,612,230</b>	16,091,490
	<b>₱63,352,315</b>	₱47,579,047

Others include notarial and other legal expenses, foreign currency exchange loss, and other small value expenses that are non-recurring.

## 19. Retirement Benefits

The Bank, CARD MRI Development Institute, Inc. (CMDI), CARD Mutual Benefit Association (MBA), Inc., CARD SME Bank, Inc., CARD MRI Insurance Agency (CAMIA), Inc., CARD Business Development Service Foundation, Inc. (BDSFI), Inc., CARD MRI Information Technology, Inc. (CMIT), CARD Employees Multi-Purpose Cooperative (EMPC), Responsible Investments for Solidarity and Empowerment Financing Co. (RISE), BotiCARD Inc., CARD Leasing and Finance Corporation (CLFC), RBI, CARD, Inc. and Mga Likha ni Inay Inc. (MLNI), maintain a funded and formal noncontributory defined benefit retirement plan - the CARD MRI Multi-Employer Retirement Plan (MERP) - covering all of their regular employees and CARD Group Employees' Retirement Plan (Hybrid Plan) applicable to employees hired on or after July 1, 2016. MERP and Hybrid Plan comply with the requirements of Republic Act No. 7641 (Retirement Pay Law).

MERP is valued using the projected unit cost method and is financed solely by the Bank and its related parties. MERP provides lump sum benefits equivalent to up to 120% of final salary for every year of credited service, a fraction of at least six (6) months being considered as one whole year, upon retirement, death, total and permanent disability, or voluntary separation after completion of at least one year of service with the participating companies.

The date of the latest actuarial valuation report for MERP is December 31, 2017.

Changes in net retirement asset in 2017 and 2016 are as follows:

	Net benefit cost in statement of income*		Remeasurements in other comprehensive income											
	January 1	Current service cost	Net interest	Subtotal	Transfer to the plan	Benefits paid	Return on plan assets (excluding amount included in net interest)	Experience adjustments	Actuarial changes arising from changes in demographic assumptions	Actuarial changes arising from changes in financial assumptions	Effect of asset ceiling	Subtotal	Contribution by employer	December 31
Fair value of plan assets	\$583,343,108	\$34,089,950	\$34,089,950	\$34,089,950	\$1,062,050	(\$4,268,752)	(\$8,546,093)	—	—	—	—	(\$8,546,093)	—	\$605,680,265
Present value of defined benefit obligation	(318,789,148)	(42,525,984)	(18,681,044)	(61,207,028)	(1,062,050)	4,268,752	—	4,671,804	4,033,813	95,876,319	—	104,581,936	—	(272,207,538)
Effect of asset ceiling	(45,111,356)	—	(2,643,525)	(2,643,525)	—	—	—	—	—	—	(33,563,192)	(33,563,192)	—	(81,318,073)
Net retirement liability (asset)	\$219,442,604	\$42,525,984	\$12,765,381	(\$29,760,603)	—	—	(\$8,546,093)	\$4,671,804	\$4,033,813	\$95,876,319	(\$33,563,192)	\$62,472,651	—	\$252,154,652

\*The net benefit cost is included in "Compensation and benefits" in the statements of income.

2016

	Net benefit cost in statement of income*		Remeasurements in other comprehensive income											
	January 1	Current service cost	Net interest	Subtotal	Transfer to the plan	Benefits paid	Return on plan assets (excluding amount included in net interest)	Experience adjustments	Actuarial changes arising from changes in demographic assumptions	Actuarial changes arising from changes in financial assumptions	Effect of asset ceiling	Subtotal	Contribution by employer	December 31
Fair value of plan assets	\$463,919,873	\$25,183,212	\$25,183,212	\$25,183,212	\$2,863,055	(\$4,156,619)	(\$14,266,413)	—	—	—	—	(\$14,266,413)	—	\$583,343,108
Present value of defined benefit obligation	(322,340,211)	(54,523,622)	(15,665,734)	(60,189,356)	(2,863,055)	4,156,619	—	(23,713,367)	8,863,715	67,296,507	(38,880,346)	23,880,346	—	(318,789,148)
Effect of asset ceiling	(315,478,743)	—	(92,292,007)	(732,267)	—	—	—	—	—	—	(52,446,855)	(52,446,855)	—	(45,111,356)
Net retirement liability (asset)	\$126,069,119	\$84,523,622	\$8,762,211	(\$25,758,411)	—	—	(\$14,266,413)	\$23,713,367	\$8,863,715	\$67,296,507	(\$28,880,346)	\$9,300,096	—	\$219,442,604

\*The net benefit cost is included in "Compensation and benefits" in the statements of income.

The maximum economic benefit of plan assets available is a combination of expected refunds from the plan and reduction in future contributions. The fair value of plan assets by each class as at the end of the reporting period are as follow:

	2017	2016
Cash and other cash items	<b>₱249,600,836</b>	₱242,320,727
Government securities	<b>307,503,870</b>	286,071,460
Mutual funds	<b>2,846,697</b>	3,033,384
Loans and receivables	<b>37,915,585</b>	44,042,405
Other assets	<b>7,813,275</b>	7,875,132
<b>Fair value of plan assets</b>	<b>₱605,680,263</b>	₱583,343,108

All plan assets do not have quoted prices in an active market except for government securities. Cash and other cash items are deposited in reputable financial institutions and related parties and are deemed to be standard grade. Mutual fund, loans and receivables and other assets are unrated.

The plan assets have diverse investments and do not have any concentration risk other than those in government securities which are of low risk.

The cost of defined retirement plan as well as the present value of the defined benefit obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension for the defined benefit plans are shown below:

	2017	2016
Discount rates		
January 1	<b>5.9%</b>	4.9%
December 31	<b>5.8%</b>	5.9%
Future salary increases	<b>5.0%</b>	7.0%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming if all other assumptions were held constant:

	2017		2016	
	+100	-100	+100	-100
Discount rates	(₱39,186,527)	₱48,887,008	(₱53,054,545)	₱67,296,507
Future salary increases	45,814,926	(37,623,845)	62,237,615	(50,484,796)

As at December 31, 2017, the average duration of defined benefit obligations is 16.2.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2017	2016
Less than 1 year	₱-	₱-
More than 1 year to 5 years	<b>5,761,914</b>	<b>5,761,914</b>
More than 5 years to 10 years	<b>11,898,767</b>	<b>11,898,767</b>
More than 10 years to 15 years	<b>34,730,275</b>	<b>34,730,275</b>
More than 15 years to 20 years	<b>286,691,639</b>	<b>286,691,639</b>
More than 20 years to 25 years	<b>963,765,857</b>	<b>963,765,857</b>
More than 25 years	<b>11,032,199,741</b>	<b>11,032,199,741</b>

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**20. Leases**
*Office spaces and staff house*

The Bank leases the premises occupied by some of its branches in which lease payments are subjected to escalation clauses at 5.0% to 10.0% starting either on the second or third year of lease. The lease contracts are for the periods ranging from one (1) to ten (10) years and are renewable upon mutual agreement between the Bank and the lessors.

Lease expense presented under 'Rent' in the statements of income amounted to ₱96.1 million and ₱74.2 million in 2017 and 2016, respectively.

Future minimum rental lease payments on operating leases of the Bank are as follows:

	2017	2016
Within one year	<b>₱82,829,275</b>	₱57,396,647
Beyond one year but not beyond five years	<b>88,643,017</b>	89,368,956
	<b>₱171,472,292</b>	₱146,765,603

*Transportation and IT equipment*

The Bank leases transportation and IT equipment from CLFC. The lease contracts have a term of eighteen (18) months to twenty-four (24) months and eighteen months in 2017 and 2016, respectively.

Lease for transportation equipment recorded under 'Rent' in 2017 and 2016 amounted to ₱29.0 million and ₱21.4 million, respectively. Lease for IT equipment recorded under 'Rent' amounted to ₱19.1 million and ₱11.0 million in 2017 and 2016, respectively.

Future minimum rental lease payments on the operating leases of the Bank follow:

	2017	2016
Within one year	<b>₱36,235,737</b>	₱13,560,700
Beyond one year but not beyond five years	<b>6,930,727</b>	2,459,400
	<b>₱43,166,464</b>	₱16,020,100

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**21. Income Taxes**

Under Philippine tax laws, the Bank is subject to percentage and other taxes as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp taxes presented as 'Taxes and licenses' in the statements of income.

Income taxes include corporate income tax, as discussed below, and 20.0% final withholding tax on gross interest income from government securities and other deposit substitutes.

Current tax regulations provide that RCIT rate shall be 30.0%. It further states that nondeductible interest expense shall likewise be reduced to 33.0% of interest income subjected to final tax.

The Bank allocates common expenses in computing its taxable income based on Revenue Regulations 4-2011, which prescribes the proper allocation of costs and expenses amongst income earnings of banks and other financial institutions for income tax reporting purposes.

An optional standard deduction (OSD) equivalent to 40.0% of gross income may be claimed as an alternative deduction in computing for the RCIT. For the 2017 and 2016 RCIT computation, the Bank elected to claim itemized expense deductions instead of the OSD.

Current tax regulations also provide for the ceiling on the amount of entertainment, amusement and recreation (EAR) expense that can be claimed as a deduction against taxable income. Under the regulation, EAR expense allowed as a deductible expense is limited to the actual EAR paid or incurred but not to exceed 1.0% of the Bank's net revenue. The regulations also provide for MCIT of 2.0% on modified gross income and allow a NOLCO. The MCIT and NOLCO may be applied against the Bank's income tax liability and taxable income, respectively, over a three-year period from the year of inception.

Provision for income tax consists of:

	2017	2016
Current:		
RCIT	₱276,377,354	₱244,647,386
Final tax	9,565,747	7,037,757
	<b>285,943,101</b>	251,685,143
Deferred	<b>(2,885,178)</b>	11,743,318
	<b>₱283,057,923</b>	₱263,428,461

Components of net deferred tax assets are as follows:

	2017	2016
<i>Deferred tax asset</i>		
Allowance for credit and impairment losses	₱77,046,635	₱79,995,902
Accrued rent and vacation leave	11,572,373	14,135,244
Unamortized past service cost	2,330,064	2,914,831
Unrealized loss on AFS investments	3,274,423	1,535,566
	<b>94,223,495</b>	98,581,543
<i>Deferred tax liability</i>		
Retirement asset	(75,646,396)	(65,832,781)
Unrealized foreign exchange gain	(24,148)	(78,051)
	<b>(75,670,544)</b>	(65,910,832)
	<b>₱18,552,951</b>	₱32,670,711

The income tax effect arising from retirement asset recognized in 2017 and 2016 in other comprehensive income amounted to a provision of ₱18.7 million and ₱2.8 million, respectively.

The income tax effect arising from unrealized losses on AFS investment recognized in statements of other comprehensive income amounted to a benefit of ₱1.7 million and ₱1.2 million in 2017 and 2016, respectively.

As at December 31, 2017 and 2016, the Bank has no unrecognized deferred tax assets.

The reconciliation between the statutory income tax and effective income tax follow:

	2017	2016
Statutory income tax	<b>₱307,395,960</b>	₱281,291,250
Income tax effects of:		
Nontaxable income	<b>(26,615,160)</b>	(19,179,332)
Nondeductible interest expense and other expenses	<b>6,637,540</b>	4,386,596
Interest income subject to final tax	<b>(4,271,253)</b>	(3,070,053)
Provision for income tax	<b>₱283,147,087</b>	₱263,428,461

## 22. Related Party Transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercises significant influence over the other party in making financial and operating decisions. The Bank's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members,
- post-employment benefit plans for the benefit of the Bank's employees, and
- other related parties within the CARD-MRI Group.

### Transactions with Retirement Plans

Under PFRS, certain post-employment benefit plans are considered as related parties. CARD-MRI's MERP is a stand-alone entity assigned in facilitating the contributions to retirement starting 2015. The plan assets are mostly invested in time deposits and special savings of related party banks and government bonds (Note 19). As of December 31, 2017 and 2016, the retirement funds do not hold or trade the Bank's shares of stock.

### Remunerations of Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers the members of the senior management to constitute key management personnel for purposes of PAS 24.

The compensation of key management personnel included under 'Compensation and benefits' in the statements of income are as follows (in millions):

	2017	2016
Short-term employee benefits	<b>₱23.2</b>	₱39.1
Post-employment benefits	<b>12.5</b>	2.4
	<b>₱35.7</b>	₱41.5

The Bank also provides banking services to directors and other key management personnel and persons connected to them. These transactions are presented in the tables that follow.

Other related party transactions

Transactions between the Bank and its key management personnel meet the definition of related party transactions. Transactions between the Bank and related parties within the CARD-MRI Group, also qualify as related party transactions.

*Deposit liabilities, accounts receivable, accounts payable and miscellaneous income*

Deposit liabilities, accounts receivable, accounts payable and miscellaneous income held by the Bank for key management personnel, shareholder and other related parties as at December 31, 2017 and 2016 follow:

December 31, 2017			
Category	Amount/Volume	Outstanding Balance	Nature, Terms and Conditions
<b>Key Management Personnel</b>			
Deposit liabilities		<b>₱159,174,940</b>	These are demand and savings accounts with annual interest rates ranging from 1.5% to 6.0%.
Deposits	₱152,834,836		
Withdrawals	34,529,407		
<b>Shareholders*</b>			
Deposit liabilities		<b>383,781,007</b>	These are demand and savings accounts maintained by shareholders with the Bank with annual interest rates ranging from nil to 4.3%.
Deposits	1,712,227,947		
Withdrawals	1,441,205,187		
Accounts receivable		<b>1,151,575</b>	This amount represents the shareholders' share in expenses still payable to the Bank.
Share in expenses	5,788,440		
Collections	5,641,780		
Accounts payable		<b>8,610,919</b>	This amount represents the Bank's share in expenses still payable to its shareholders.
Share in expenses	14,422,079		
Remittances	6,131,270		
<b>Other Related Parties**</b>			
Deposit liabilities		<b>748,631,891</b>	These are demand and savings accounts with annual interest rates ranging from nil to 4.3%
Deposits	1,639,485,167		
Withdrawals	1,003,611,523		
Accounts receivable		<b>145,995</b>	This amount represents other related parties' share in expenses still payable to the Bank.
Share in expenses	4,059,920		
Collections	3,934,470		
Accounts payable		<b>4,114,511</b>	This amount represents the Bank's share in expenses still payable to its other related parties.
Share in expenses	42,153,103		
Remittances	39,109,665		

\*Include transactions with CARD EMPC, CARD MBA and CARD Inc.

\*\*Include transactions with BotiCARD, CARD SME, CMIT, CMDI, CLFC, MLNI, CAMI, BDSF, CMPH, CPMI, CMPland CMHT

December 31, 2016			
Category	Amount/Volume	Outstanding Balance	Nature, Terms and Conditions
<b>Key Management Personnel</b>			
Deposit liabilities		<b>₱40,869,511</b>	These are demand and savings accounts with annual interest rates ranging from nil to 4.5%.
Deposits	₱276,876,218		
Withdrawals	(257,021,781)		
<b>Shareholders*</b>			
Deposit liabilities		<b>210,493,859</b>	These are demand and savings accounts maintained by shareholders with the Bank with annual interest rates ranging from nil to 4.3%.
Deposits	3,162,468,809		
Withdrawals	(3,157,680,617)		
Accounts receivable		<b>1,004,915</b>	This amount represents the shareholders' share in expenses still payable to the Bank.
Share in expenses	10,424,969		
Collections	(9,809,131)		
Accounts payable		<b>320,110</b>	This amount represents the Bank's share in expenses still payable to its shareholders.
Share in expenses	17,004,934		
Remittances	(22,991,186)		
<b>Other Related Parties**</b>			
Deposit liabilities		<b>112,758,247</b>	These are demand and savings accounts with annual interest rates ranging from nil to 4.3%
Deposits	743,870,024		
Withdrawals	(724,943,626)		
Accounts receivable		<b>20,545</b>	This amount represents other related parties' share in expenses still payable to the Bank.
Share in expenses	17,135,516		
Collections	(17,763,418)		
Accounts payable		<b>1,071,073</b>	This amount represents the Bank's share in expenses still payable to its other related parties.
Share in expenses	173,035,090		
Remittances	(173,994,186)		

\*Include transactions with CARD EMPC, CARD MBA and CARD Inc.

\*\*Include transactions with BotiCARD, CMIT, CMDI, CLFC, MLNI and CAMIA

*Others*

Other related party transactions of the Bank are as follows:

	2017	2016	Nature, Terms and Conditions
<b>Statement of Financial Position</b>			
<b>Key management personnel</b>			
Dividends paid	₱35,021,956	₱30,063,450	Relates to common and preference shares of the Bank held by key management personnel
<b>Associate</b>			
Additional investments	25,000,000	–	Pertains to additional investments of the Bank in RBI
<b>Shareholders*</b>			
Dividends paid	184,600,000	89,195,867	Pertains to dividends on common and preference shares of the Bank held by its shareholders
Dividends payable	50,454,716	9,605,557	Pertains to unpaid dividends on common and preference shares of the Bank held by its shareholders
<b>Statement of Comprehensive Income</b>			
<b>Key management personnel</b>			
Interest expense	256,112	313,409	Pertains to interest on demand and savings accounts with annual rates ranging from nil to 4.5%
<b>Associate</b>			
Miscellaneous income	180,000	180,000	Pertains to management fee income for services to RBI regarding compliance tasks
Dividends received	48,000,000	12,000,000	Pertains to income received by the Bank from RBI as an associate
<b>Shareholders*</b>			
Rent	8,588,133	6,986,708	Certain establishments are being owned by shareholders leased to the Bank. The lease contracts have a three-year term with no escalation clause and five to six-year term with escalation clause of 10% every after 2 years.
Interest expense	8,392,138	8,430,996	Pertains to interest on savings accounts with annual interest rates ranging from 1.5% to 4.3%
<b>Other related parties**</b>			
Interest expense	2,391,903	2,371,634	Pertains to interest on savings accounts with annual interest rates ranging from 1.5% to 4.3%
Seminars and training	77,097,721	24,690,529	The Bank engaged CMDI for training and development of its members and employees (shown as part of 'Employee trainings' and 'Members training and development' and 'Seminars and meetings' in the statements of income.)
Information and technology	175,318,656	80,831,125	Pertains to the CMIT's rendered services in relation to system maintenance agreement and upgrade of the Bank's core banking system
Rent	54,827,831	32,431,571	Pertains to the rental of transportation and office equipment of the Bank to CLFC
Miscellaneous expense	35,000,000	5,000,000	Pertains to the Bank's donation to CMDI
<b>Retirement Plan</b>			
Contributions	7,025,488	110,691,624	Pertains to the funded and formal noncontributory defined benefit retirement plan of the Bank that is handled by CARD MERP (see Note 19)
Interest expense		5,236,463	

\*Include transactions with CARD EMPC, CARD MBA and CARD Inc.

\*\*Include transactions with BotiCARD, CMIT, CMDI, CLFC, MLNI and CAMIA

Transitioned branches from CARD, Inc. to the Bank were 2 and 28 in 2017 and 2016, respectively. The BOD passed a resolution for the transition of the branches from CARD, Inc. after receipt of approval from the BSP to establish additional microfinance-oriented branches on May 13, 2014 with 21 branches to be opened within three (3) years from date of approval.

Regulatory Reporting

As required by BSP, the Bank discloses loan transactions with investees and with certain DOSRI. Existing banking regulations limit the amount of individual loans to DOSRI, 70.0% of which must be secured, to the total of their respective deposits and book value of their respective investments in the lending company within the Bank.

In the aggregate, loans to DOSRI generally should not exceed total equity or 15.0% of total loan portfolio, whichever is lower. As at December 31, 2017 and 2016, the Bank is in compliance with the regulatory requirements.

BSP Circular No. 423 dated March 15, 2004 amended the definition of DOSRI accounts. On October 8, 2010, BSP Circular No. 695 is issued to provide guidance on the definition of Related Interest. BSP Circular No. 749, dated February 6, 2012, provides that related party transactions are expected to cover a wider definition than DOSRI under existing regulations and a broader spectrum of transactions (i.e., not limited to credit exposures).

As at December 31, 2017 and 2016, DOSRI accounts under the existing regulations are shown in the table below (as reported to BSP):

	2017	2016
Total outstanding DOSRI accounts	₱523,355	₱452,001
Percent of DOSRI accounts granted prior to effectivity of BSP Circular No. 423 to total loans	0.0%	–
Percent of DOSRI accounts granted after effectivity of BSP Circular No. 423 to total loans	0.0%	0.0%
Percent of DOSRI accounts to total loans	0.0%	0.0%
Percent of unsecured DOSRI accounts to total DOSRI accounts	0.0%	0.0%
Percent of past due DOSRI accounts to total DOSRI accounts	0.0%	0.0%
Percent of non-accruing DOSRI accounts to total DOSRI accounts	0.0%	0.0%

### 23. Notes to Statements of Cash Flows

The following is the summary of noncash activities in 2017 and 2016:

	2017	2016
<b>Noncash investing activity:</b>		
Reclassification from investment in an associate to AFS investments	400,000	–

The following table shows the reconciliation analysis of liabilities arising from financing activities for the year ended December 31, 2017:

	January 1, 2017	Cash flows	Dividend declaration	Amortization of discount	December 31, 2017
Bills payable (Note 14)	₱1,371,050,423	(₱464,877,123)	₱–	₱4,801,469	₱910,974,768
Dividends payable	9,605,557	(492,542,947)	533,392,106	–	50,454,716
Total liabilities from financing activities	₱1,380,655,980	(₱957,420,070)	₱533,392,106	₱4,801,469	₱961,429,484

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**24. Approval of the Issuance of the Financial Statements**

The accompanying financial statements of the Bank were approved and authorized for issue by the BOD on April 18, 2018.

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**25. Supplementary Information Required under Revenue Regulations 15-2010**

The components of 'Taxes and licenses' recognized in the statement of income for the year ended December 31, 2017, follow:

Gross receipt tax (GRT)	₱178,783,225
Business permits and licenses	7,112,850
Documentary stamp (DST)	2,517,863
Real property tax	1,568,361
Others	1,465,203
	<u>₱191,447,502</u>

GRT in 2017 consists of taxes on:

Interest income on loans	₱174,170,064
Other income	4,613,161
	<u>₱178,783,225</u>

DST in 2017 consists of taxes on special savings account, loans, and capital increase.

Withholding taxes in 2017 are categorized into:

Paid:	
Expanded withholding tax	₱15,260,439
Withholding taxes on compensation and benefits	34,316,116
Final withholding tax on interest expense and dividends declared	52,967,803
	<u>102,544,358</u>
Accrued:	
Expanded withholding tax	3,904,026
Withholding taxes on compensation and benefits	7,934,051
Final withholding tax on interest expense	3,353,135
	<u>15,191,212</u>
	<u>₱117,735,570</u>

**Tax Assessment and Cases**

The Bank has no outstanding tax assessment and legal cases filed in courts as at December 31, 2017.



**CARD BANK, INC. (A MICROFINANCE-ORIENTED RURAL BANK)**  
**INDEX TO THE FINANCIAL STATEMENTS**  
**AND SUPPLEMENTARY SCHEDULES**  
**DECEMBER 31, 2017**

**Schedules Required under Securities Regulation Code Rule 68**

Schedule	Content	Page No.
I	List of Effective Philippine Financial Reporting Standards and Interpretations <i>(Part 1 4J)</i>	1-9

**SCHEDULE I**

**CARD BANK, INC. (A MICROFINANCE-ORIENTED RURAL BANK)  
LIST OF PHILIPPINE FINANCIAL REPORTING STANDARDS (PFRS)  
EFFECTIVE AS OF DECEMBER 31, 2017**

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>Framework for the Preparation and Presentation of Financial Statements</b>		✓			
Conceptual Framework Phase A: Objectives and qualitative Characteristics		✓			
<b>PFRSs Practice Statement Management Commentary</b>		✓			
<b>Philippine Financial Reporting Standards</b>					
<b>PFRS 1 (Revised)</b>	First-time Adoption of Philippine Financial Reporting Standards	✓			
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			✓	
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓	
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓	
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓	
	Amendments to PFRS 1: Government Loans			✓	
	Amendments to PFRS 1: Borrowing Cost	✓			
	Amendment to PFRS 1: Meaning of Effective PFRSs			✓	
<b>PFRS 2</b>	Share Based Payment			✓	
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✓	
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓	
	Amendment to PFRS 2: Definition of Vesting Condition			✓	
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions			✓	
<b>PFRS 3 (Revised)</b>	Business Combinations			✓	
	Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination			✓	
	Amendment to PFRS 3: Scope Exceptions for Joint Arrangements			✓	

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>PFRS 4</b>	Insurance Contracts			✓	
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓	
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4			✓	
<b>PFRS 5</b>	Non-current Assets Held for Sale and Discontinued Operations			✓	
	Amendment to PFRS 5: Changes in Methods of Disposal			✓	
<b>PFRS 6</b>	Exploration for and Evaluation of Mineral Resources			✓	
<b>PFRS 7</b>	Financial Instruments: Disclosures	✓			
	Amendments to PFRS 7: Transition	✓			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓			
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓			
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓			
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓			
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	✓			
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			✓	
	Amendments to PFRS 7: Additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in PFRS 9			✓	
	Amendments to PFRS 7: Servicing Contracts and Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			✓	
	Amendments to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			✓	
<b>PFRS 8</b>	Operating Segments			✓	
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets			✓	

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable	Not Early Adopted
<b>PFRS 9</b>	Financial Instruments			✓	
	Financial Instruments: Classification and Measurement of Financial Liabilities			✓	
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures			✓	
	Reissue to incorporate a hedge accounting chapter and permit early application of the requirements for presenting in other comprehensive income the “own credit” gains or losses on financial liabilities designated under the fair value option without early applying the other requirements of PFRS 9			✓	
	Financial Instruments (final version), incorporating requirements for classification and measurement, impairment, general hedge accounting and derecognition				✓
<b>PFRS 10</b>	Consolidated Financial Statements			✓	
	Amendments to PFRS 10: Transition Guidance			✓	
	Amendments to PFRS 10: Investment Entities			✓	
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture			✓	
	Amendments to PFRS 10: Investment Entities – Applying the Consolidation Exception			✓	
<b>PFRS 11</b>	Joint Arrangements			✓	
	Amendments to PFRS 11: Transition Guidance			✓	
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			✓	
<b>PFRS 12</b>	Disclosure of Interest in Other Entities	✓			
	Amendments to PFRS 12: Transition Guidance			✓	
	Amendments to PFRS 12: Investment Entities			✓	
	Amendments to PFRS 12: Clarification of the Scope of the Standard			✓	
<b>PFRS 13</b>	Fair Value Measurements	✓			
	Amendment to PFRS 13: Short-term Receivables and Payables	✓			
	Amendment to PFRS 13: Portfolio Exception			✓	
<b>PFRS 14</b>	Regulatory Deferral Accounts	✓			
<b>PFRS 15</b>	Revenue from Contracts with Customers				✓
<b>PFRS 16</b>	Leases				✓

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>Philippine Accounting Standards</b>		✓			
<b>PAS 1 (Revised)</b>	Presentation of Financial Statements	✓			
	Amendment to PAS 1: Capital Disclosure	✓			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓	
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓			
	Amendment to PAS 1: Comparative Information	✓			
	Amendments to PAS 1: Disclosure Initiative	✓			
<b>PAS 2</b>	Inventories			✓	
<b>PAS 7</b>	Statement of Cash Flows	✓			
	Amendments to PAS 7: Disclosure Initiative	✓			
<b>PAS 8</b>	Accounting Policies, Changes in Accounting Estimates and Errors	✓			
<b>PAS 10</b>	Events after the Reporting Period	✓			
<b>PAS 11</b>	Construction Contracts			✓	
<b>PAS 12</b>	Income Taxes	✓			
	Amendment to PAS 12 – Deferred Tax: Recovery of Underlying Assets	✓			
	Amendments to PAS 12 – Recognition of Deferred Tax Assets for Unrealized Losses				✓
<b>PAS 16</b>	Property, Plant and Equipment	✓			
	Amendment to PAS 16: Revaluation Method – Proportionate Restatement of Accumulated Depreciation on Revaluation			✓	
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			✓	
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓	
<b>PAS 17</b>	Leases	✓			
<b>PAS 18</b>	Revenue	✓			

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable	Not Early Adopted
PAS 19	Employee Benefits	✓			
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures			✓	
	Amendments to PAS 19: Defined Benefit Plans: Employee Contribution			✓	
	Amendments to PAS 19: Discount Rate: Regional Market Issue	✓			
<b>PAS 19 (Amended)</b>	Employee Benefits			✓	
<b>PAS 20</b>	Accounting for Government Grants and Disclosure of Government Assistance			✓	
<b>PAS 21</b>	The Effects of Changes in Foreign Exchange Rates	✓			
	Amendment: Net Investment in a Foreign Operation	✓			
<b>PAS 23 (Revised)</b>	Borrowing Costs			✓	
<b>PAS 24 (Revised)</b>	Related Party Disclosure	✓			
<b>PAS 26</b>	Accounting and Reporting by Retirement Benefit Plans	✓			
<b>PAS 27 (Amended)</b>	Separate Financial Statements			✓	
	Amendments for Investment Entities			✓	
	Amendments to PAS 27: Equity Method in Separate Financial Statements			✓	
<b>PAS 28</b>	Investments in Associates and Joint Ventures	✓			
<b>PAS 28 (Amended)</b>	Amendments to PAS 28: Investment Entities – Applying the Consolidation Exception			✓	
	Amendments to PAS 28: Measuring an Associate or Joint Venture at Fair Value				✓
<b>PAS 29</b>	Financial Reporting in Hyperinflationary Economies			✓	
<b>PAS 32</b>	Financial Instruments: Disclosure and Presentation	✓			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓	
	Amendment to PAS 32: Classification of Rights Issues			✓	
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	✓			
<b>PAS 33</b>	Earnings per Share			✓	

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>PAS 34</b>	Interim Financial Reporting			✓	
	Amendment to PAS 34: Disclosure of information 'Elsewhere in the Interim financial report'			✓	
<b>PAS 36</b>	Impairment of Assets	✓			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	✓			
<b>PAS 37</b>	Provisions, Contingent Liabilities and Contingent Assets	✓			
<b>PAS 38</b>	Intangible Assets	✓			
	Amendments to PAS 38: Proportionate Restatement of Accumulated Depreciation on Revaluation			✓	
	Amendments to PAS 38: Revaluation Method – Proportionate Restatement Of Accumulated Amortization			✓	
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization				✓
<b>PAS 39</b>	Financial Instruments: Recognition and Measurement	✓			
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓			
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transaction			✓	
	Amendments to PAS 39: The Fair Value Option			✓	
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓	
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			✓	
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			✓	
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓	
	Amendment to PAS 39: Eligible Hedged Items			✓	
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✓	

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable	Not Early Adopted
PAS 40	Investment Property			✓	
	Amendments to PAS 40: Clarifying the Interrelationship between PFRS 3 and PAS 40 when Classifying Property as Investment Property or Owner-Occupied Property			✓	
	Amendments to PAS 40: Transfers of Investment Property			✓	
PAS 41	Agriculture			✓	
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓	
<b>Philippine Interpretations</b>					
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓	
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			✓	
IFRIC 4	Determining Whether an Arrangement Contains a Lease			✓	
IFRIC 5	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓	
IFRIC 6	Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓	
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓	
IFRIC 9	Reassessment of Embedded Derivatives			✓	
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives			✓	
IFRIC 10	Interim Financial Reporting and Impairment			✓	
IFRIC 12	Service Concession Arrangements			✓	
IFRIC 13	Customer Loyalty Programmes			✓	
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓	
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement			✓	
IFRIC 15	Agreements for the Construction of Real Estate			✓	
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓	
IFRIC 17	Distributions of Non-cash Assets to Owners			✓	
IFRIC 18	Transfers of Assets from Customers			✓	

<b>PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS</b> Effective as of December 31, 2017		<b>Adopted</b>	<b>Not Adopted</b>	<b>Not Applicable</b>	<b>Not Early Adopted</b>
<b>IFRIC 19</b>	Extinguishing Financial Liabilities with Equity Investment			✓	
<b>IFRIC 20</b>	Stripping Costs in the Production Phase of a Surface Mine			✓	
<b>IFRIC 21</b>	Levies			✓	
<b>IFRIC 22</b>	Foreign Currency Transactions and Advance Consideration				✓
<b>IFRIC 23</b>	Uncertainty over Income Tax Treatments				✓
<b>SIC - 7</b>	Introduction of the Euro			✓	
<b>SIC - 10</b>	Government Assistance - No Specific Relation to Operating Activities			✓	
<b>SIC - 15</b>	Operating Leases - Incentives			✓	
<b>SIC - 25</b>	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓	
<b>SIC - 27</b>	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	✓			
<b>SIC - 29</b>	Service Concession Arrangements: Disclosures			✓	
<b>SIC - 31</b>	Revenue - Barter Transactions Involving Advertising Services			✓	
<b>SIC - 32</b>	Intangible Assets - Web Site Costs			✓	

**CARD BANK, INC. (A MICROFINANCE-ORIENTED RURAL BANK)**  
**SUPPLEMENTARY SCHEDULE OF FINANCIAL SOUNDNESS RATIOS**  
**AS AT DECEMBER 31, 2017 AND 2016**

*Liquidity*

	2017	2016
Liquid assets*	₱2,347,972,444	₱2,071,380,441
Total deposits	8,022,560,642	5,969,184,808
Ratio of liquid assets to total deposits	29.3%	34.7%

*Debt-to-equity ratio*

	2017	2016
Total liabilities	₱9,386,219,019	₱7,758,435,919
Total equity	2,762,477,657	2,310,380,209
Ratio of debt to equity	339.8%	335.8%

*Assets-to-equity ratio*

	2017	2016
Total assets	₱12,148,696,676	₱10,068,816,128
Total equity	2,762,477,657	2,310,380,209
Ratio of total assets to equity	439.8%	435.8%

*Interest rate coverage ratio*

	2017	2016
Income before income taxes and interest expense	₱1,221,751,029	₱1,095,696,493
Interest expense	197,097,830	158,058,994
Interest coverage ratio	619.9%	693.2%

*Profitability ratios*

	2017	2016
Net income	₱741,595,276	₱674,209,038
Average total equity	2,536,428,933	2,038,231,747
Return on average equity	29.2%	33.1%
Net income	₱741,595,276	₱674,209,038
Average total assets	11,108,756,402	9,077,641,581
Return on average assets	6.7%	7.4%
Net financial margin	₱3,339,539,195	₱2,774,455,466
Average interest earning assets*	9,585,752,547	7,734,003,691
Net interest margin on average earning assets	34.8%	35.9%

\*Consist of cash and other cash items, due from BSP and other banks.

\*Consist of due from other banks, AFS and HTM investments, and loans and receivables





**CARD MRI**  
CARD Mutually Reinforcing Institutions



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